

EXCHANGEEXPRESS

The Weekly e-Newsletter of the Canadian Chamber of Commerce in Hong Kong

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MUSTREAD

Capital markets business fuels RBC Q1 profit jump

Royal Bank of Canada reported first-quarter net income of \$1.5 billion, or \$1 a share, up 35 per cent from last year on the back of lower provisions for bad loans and strong performance from the capital markets business.

[Click here for more](#)

UPCOMINGEVENTS

Tuesday, March 23, 2010

>> Towards 2020: Technology's Impact On The Next 10 Years -- SOLD OUT!!

The Canadian Chamber of Commerce in Hong Kong Technology Committee invites you to attend an exclusive TelePresence seminar sponsored by BT.

Ian Neild, a disruptive futurist at BT, will give an interactive and far ranging Telepresence video presentation to look where we are heading from a technology, innovation and user perspective over the coming ten years.

The Telepresence format presentation will link London (UK), Hong Kong, Singapore, Beijing and Shanghai, to provide a state of the art video conference where you will hear about a wide range of issues.

Date: Tuesday, 23rd March 2010

Time: 6:00pm - 9:00pm

Place: BT Office, Suite 1301, Two Pacific Place, Admiralty, Hong Kong

Price: HK\$125 for Technology committee members only

Thursday, March 25, 2010

>> Great Canadian Rugby Sevens Luncheon

Join the Canadian national rugby for this annual event! Show your support for the Canadian team by taking this chance to get to know the players over lunch and bid on some great silent auction items to raise money for The Rugby Canada Foundation.

In addition to a long wet lunch, the chamber also has access to 10 tickets part of an exclusive VIP package including corporate box seats on the 50 yard line (with food and drinks all weekend), and a team rugby shirt signed by the Canadian Players.

For VIP package details contact: events@cancham.org

A big thank you to our sponsors: TMax Group Limited, AIRCO Hong Kong Limited, and BabyCakes.

Time : 12:00pm - 3:00pm

Venue: Watermark, Central Star Ferry Terminal 7, Hong Kong

Price: Members: HK\$888, Non-Members: HK\$988

Corporate Table of 12: HK\$12,000

[Click here for more information and registration](#)

Monday, March 29, 2010

>> Book Launch: Heroic Misadventures (Australia: Four Decades-Full Circle) by Ron Manners

You are cordially invited to the luncheon book launch of Ron Manners' newest book, Heroic Misadventures (Australia: Four Decades-Full Circle). The Hong Kong event is among other launches in Melbourne, Canberra, Brisbane, Sydney, Perth, Western Australia, London, Chicago and Las Vegas.

Every aspiring business person should read Heroic Misadventures for a prime example of how to succeed in today's business environment. At the luncheon, Ron will speak about his new book, many personal and business adventures, answer questions and sign copies of Heroic Misadventures.

Venue: 24/F, Club Lusitano (16 Ice House Street, Central)

Time: 12:00pm Registration, Lunch at 12:30pm

Tickets: \$390 for CanCham members, and \$490 for non-members



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RELOCATION SERVICES



AT A GLANCE:

MUSTREAD:

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UPCOMINGEVENTS

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>> Great Canadian Rugby Sevens Luncheon

>> Book Launch: Heroic Misadventures (Australia: Four Decades-Full Circle) by Ron Manners

NEW MEMBERS:

>> Non-Profit: Hong Kong International Coaching

>> Individuals: Hendrik Rosenthal, Christopher Rupert W. Wong, William Chan,

[Click here for more information and registration](#)

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NEW MEMBERS

Non-Profit | Hong Kong International Coaching Community

Anita Moorjani, President, president@coachinghk.org

Individual | Hyder Consulting Limited

Hendrik Rosenthal, Sustainability Manager, hendrik.rosenthal@hyderconsulting.com

Individual | GWK Engineering and Construction

Christopher Rupert W. Wong, Director - Operation, crwtiger77@yahoo.com

Individual | Scotwork

William Chan, Joint Managing Director, william.chan@scotwork.com

Individual | Hyder Consulting Limited

Tong Tung-leong Wong, Principal Engineer, email@tonywong.hk

Young Professional | Yoga with Neelam

Neelam Saney, Manager, neelam.saney@gmail.com

Young Professional | Humanscale

Joy Cheng, Sales Manager, jcheng@humanscale.com

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CANADIAN & MEMBER NEWS

Scotiabank's Thai Affiliate to Acquire Stake in Siam City Bank

Thanachart Bank today confirmed that it has reached an agreement to acquire almost 48 per cent of Thailand's Siam City Bank. The agreement is subject to regulatory approvals in Thailand. The stake in Siam City Bank is currently owned by Thailand's Central Bank through the Financial Institutions Development Fund (FIDF). Canadian-based Scotiabank owns 49 per cent of Thanachart Bank.

[Click here for more](#)

Toronto Stock Exchange on Mission to China

A mission from the Toronto Stock Exchange, along with Canaccord Capital Corp., BMO Financial and Scotia Capital will travel to China on April 7 in the first concerted effort to seek Chinese institutional investment into Canadian stocks. The TSX Group has sent several missions to China in the past to encourage Chinese companies to list their shares in the Canadian market. Partly as a result, there are now more than 50 Chinese-related companies listed on the Toronto Stock Exchange, the senior equities exchange, and the TSX Venture Exchange, the public venture capital marketplace.

[Click here for more](#)

PM takes your questions on YouTube

The Prime Minister, Stephen Harper was on YouTube Tuesday night in an effort to talk directly with voters and to convince skeptics that he isn't really a middle-aged guy who Doesn't Get It.

[Click here for the article and interview](#)

Canadian dollar pushes closer to parity with US Dollar

Currency gains more than half a penny to hit 98.62 cents U.S. The strong Canadian dollar reflects the country's healthy fiscal position, as well as high commodity prices, Finance Minister Jim Flaherty said on Tuesday, appearing more relaxed with the currency's sharp appreciation.

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MEMBER PROMOTION

Dragon Eye Photography WORKSHOP:

Tong Tung-leong Wong

>> Young Professionals: Neelam Saey, Joy Cheng

CANADIAN & MEMBER NEWS:

- >> Scotiabank's Thai Affiliate to Acquire Stake in Siam City Bank
- >> Toronto Stock Exchange on Mission to China
- >> PM takes your questions on YouTube
- >> Canadian Dollar pushes closer to parity with US Dollar

MEMBER PROMOTIONS:

- >> Dragon Eye Photography WORKSHOP: How to handle your Digital SLR camera
- >> Invitation to RUGBY SEVENS FEVER at RED Soho!

COMMUNITY EVENTS:

- >> HK International Rugby Sevens Weekend at Champs
- >> Live Band at MAKUMBA
- >> Castello Banfi Wine tasting this Wednesday
- >> Annual Bermuda Financial Services Reception
- >> ASAT New Product Launch at Distributech 2010
- >> Upcoming ipac seminars
- >> WSET Courses - presented by Vins de France
- >> Detox Your Desktop - From Pile to Files
- >> HKTDC Hong Kong International Lighting Fair (Spring Edition)
- >> HKTDC Houseware Fair
- >> HKTDC International Home Textiles Fair

MEMBER OPPORTUNITIES:

- >> Job Opportunity at the CanCham: Events & Marketing Coordinator

COMMITTEE MEETINGS:

- >> [Click here for dates and times](#)

CONTACT US:

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Dipal Sandhu
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dipal_sandhu@cancham.org

How to handle your Digital SLR camera

Saturday , 27th March 2010
Time: 1:45pm – 8.00pm
Location: Flat 1008, 7/F, Kin Yuen Mansion
139 Caine Road, Mid-Levels, Hong Kong
Phone: 9195 5952 or 9194 8078

Lily Zeman
Membership Trainee
lily_zeman@cancham.org

You have a great camera but can't really use it the way you'd like to ?

Dragon Eye Photography offers beginners a one afternoon workshop in order to understand the basics of photography and be able to go out and make the best out of your new camera instantly ! This workshop focuses on basic techniques on how to handle your Digital SLR (Single Lens Reflex) camera in order to use its full potential and take great pictures after only one afternoon.

Other workshop in the next months (Apr. 24th, May 22nd...), please contact us and register by sending an email to dragoneyephotography@lennyconil.fr

Invitation to RUGBY SEVENS FEVER at RED SoHo!

RUGBY SEVENS FEVER is back in Hong Kong at RED SoHo. RSVP for your tickets & spot today at 8199-8189! -- http://www.pure-international.com/edm/red/monthly_edm/

a) Rugby Sevens Countdown Party at RED SoHo on 19 March.

Date: 19 March (Fri)
Venue: RED SoHo
Time: 1800 till late – free entry
Format: Free Beers + Wine + Spirits + Snacks from 1800 – 1930pm

b) Meet the England Rugby Sevens Squad at RED SoHo on 23 March

Date: 23 March (Tues)
Venue: RED SoHo
Time: 1900 till late
Ticket Price: \$400 including Open Bar + Drinks
Format: Complimentary Beers + Wine + Spirits + Snacks from 1900pm – 2030pm

Looking forward to see you all at RED SoHo next week & RSVP today at 8199-8189. For more details on our Rugby Sevens Fever, please visit www.pure-redsoho.com today!

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COMMUNITYEVENTS

HK International Rugby Sevens Weekend at Champs

Take advantage of the best sports bar being in the best location in town. Seven's weekend at Champs provides you a starting and finishing point for pre and post Sevens partying. In case you don't make it to the Sevens, Champs is also showing the LIVE matches. Maybe enjoy one Hong Kong best burgers in front of the big screen! The Sevens starts on March 26th. For Reservations and enquiries, please contact Reservations at (852) 2591 0000 or info@charterhouse.com

Live Band at MAKUMBA

We are pleased to announce that LIVE BAND will be rocking the house from 10 pm onwards every Friday & Saturday. You are, therefore, invited to come & dance to the Afrobeats while grooving the night away casually.

MAKUMBA
Live Music - Africa Lounge & Bar
Basement Garley Building,
48 Peel Street, Soho,
Central, H.K.

<http://www.makumba.com.hk/>
Tel: 2522-0544

Castello Banfi Wine tasting this Wednesday

To celebrate the launch of Castello Banfi Brunello di Montalcino Poggio All'Oro 1999 (96 pts wine spectator) we are hosting a wine tasting this Wednesday 17th March from 3-7pm at Domani's in Pacific place. Why not come along and join us and taste our full range of nearly 20 great wines from Castello Banfi including the Poggio All'Oro.

The tasting is free and all are welcome.

Please RSVP to Colin Sim with the number of people attending and we will see you on Wednesday afternoon/Evening.
colin@efw.com.hk www.efw.com.hk

Annual Bermuda Financial Services Reception

Edelman invites CanCham members to **Business Bermuda's Annual Bermuda Financial Services Reception**, which will take place on Monday, 19 April 2010, at the Mandarin Oriental

Hong Kong, 5 Connaught Road Central, Hong Kong. This is an exclusive and by invitation only cocktail reception to share with you the latest regulations, business developments and opportunities for financial services businesses in Bermuda.

Business Bermuda is excited to return to Hong Kong after the challenging economic times in 2009 and reengage in its efforts to market Bermuda as leading provider of financial services and valuable and important economic partner with Hong Kong and Asia. Since its last reception, which occurred during the global financial and economic storm, the world has undergone dramatic change. Bermuda, for its part, has focused even more intensely on ensuring that it remains at the forefront of regulatory changes and that our approach to tax policy and global cooperation remains consistent.

Of note, unlike some of its competitors, Bermuda has maintained among the highest sovereign wealth credit ratings of any country in the world due to the sound financial management of its government and the strength of its underlying international business economy. Bermuda is not only on the OECD "white list" of so-called competitive tax jurisdictions, it is the Vice-Chair of the OECD Global Policy Forum and the host of the next meeting of that organization. Bermuda now has 19 tax information exchange agreements (TIEAs) including with the following members of the G7: Japan, France, Germany, the UK and the US. In addition, Bermuda has TIEAs with Australia, Ireland, New Zealand, the Netherlands, the Nordic Group (including Denmark, Finland, Iceland, Norway and Sweden and their associated territories the Faroe Islands and Greenland), Netherlands Antilles and Aruba, and Mexico. Negotiations have been concluded with, among others: Canada, India, Spain, Belgium and Portugal, with these agreements anticipated to be signed in 2010.

In response to requests from previous guests, the event will have representatives from the Bermuda business community to provide a regulatory overview, as well as introducing opportunities in alternative investments, insurance/reinsurance and private wealth/trust management.

For more information please contact Celia Wan / Catherine Dickensheets at Edelman, telephone: (+852) 2837 4757 / 2837 4736, e-mail: celia.wan@edelman.com / catherine.dickensheets@edelman.com. Register online at www.biba.org.

ASAT New Product Launch at Distributech 2010

ASAT Solutions Inc will be exhibiting at Distributech 2010, March 23-25, 2010 in Tampa, Florida

See How Utilities Are Upgrading Their Substation With the ASAT DAPserver(TM)!

Enabling Smart Substation With DAPserver(TM)

- * IEC 61850 gateway for IED Integration
- * Serial to IP based communication upgrade
- * Integrated HMI for local and remote visualization
- * Enhance cyber security to your substation system
- * Secure remote access for IED maintenance and management
- * On Line Condition Monitoring for asset management
- * Upgrade your D20 RTU with the latest substation automation technologies

Simply Plug In Module to the D20 RTU

Upgrade Your Legacy RTU

- * No change to D20 Hardware & Firmware
- * Auto D20 configuration Import Wizard
- * Additional 5 serial ports and 3 LAN ports

IP Enable Your D20

- * Non disruptive
- * Low Risk Migration
- * Defer Capital Expenditure
- * Getting more out of your D20 investment

ASAT Solutions Inc.
#8 2121 29th Street NE
Calgary, AB., Canada T1Y 7H8
Phone: +1.403.569.1680
Fax: +1.403.569.1620
Website: www.ASATsolutions.com

Upcoming ipac seminars

evening session: 6:45pm - 8:00pm (registration starts at 6.30pm)

Members: complimentary
Non-Members: \$100 per person, \$150 for two people

(fee includes refreshment and a 45-minute private consultation with our experienced and highly qualified planners)

ipac boardroom, Suite 5101, 51/F, The Center, 99 Queen's Road Central, Hong Kong

- * Upcoming seminars in March
 - **do you have a UK pension?** (Wednesday, 24 March 2010)
 - **women and marriage** (Thursday, 25 March 2010)

Please visit www.ipac.com.hk for further information or call Evonne at 2285 2669.

(This seminar is of a general nature and focus on income tax. The application of its contents will depend on individual circumstances.)

WSET Courses - presented by Vins de France

Vins de France, your favorite Wine supplier is now proudly certified WSET provider... Come and join us to learn everything about wine from the most prestigious UK Wine School and get an international recognition...

- WSET Level 1 - \$ 1,800 ALL INCLUSIVE

Day 1: 20th March, 10am – 6pm
Examination: 27th March, 6:30pm – 7:30pm

- WSET Level 2 - \$7,500 ALL INCLUSIVE

Day 1: 27th March, 10am – 6pm
Day 2: 16th April, 10am – 6pm
Day 3: 17th April, 10am – 6pm (include exam)

Special Discount:

- * Payment before March 16th will receive Early-Bird discount of 10%
- * 5% Extra Discount if you register together with another friend

Please call Christy at 2803-5760 or e-mail at vdclub@vinsdefrance.com.hk for more details.

Detox Your Desktop - From Pile to Files

Tuesday, April 13th, 2010

Does this sound familiar?

Are you drowning in piles of papers?
Have you had enough of your messy workspace?
Are you unsure of what to keep and what to toss?
Do you misplace important papers or forget about them?

If you answered YES to any of these questions, this is the workshop for you!

What You'll Learn:

- * The 11 Essential Elements of a Productive Workspace
- * How to maximise space in a small office or home office
- * Where to begin when you tackle the piles
- * What should be in your 'Grab and Run' file box
- * Strategies for deciding what to keep - and where to keep it
- * Designing a simple, personalised, long-lasting filing system

Time: 6.30pm – 9.30pm

Venue: 3rd Floor, 3 Pacific Place, Wan Chai

Cost: \$1000 per person

Register by: April 7th

For further details and registration, please email service@organisingolutions.com or call 2869 9687.

HKTDC Hong Kong International Lighting Fair (Spring Edition)

www.hktdc.com/hklightingfairse

Date: 13-16 April 2010

Venue: Hong Kong Convention & Exhibition Centre

Admission: For trade visitors aged 18 or above only

HKTDC Houseware Fair

www.hktdc.com/hkhousewarefair

Date: 20-23 April 2010

Venue: Hong Kong Convention & Exhibition Centre

Admission: For trade visitors aged 18 or above only

HKTDC International Home Textiles Fair

www.hktdc.com/hkhometextilesfair

Date: 20-23 April 2010

Venue: Hong Kong Convention & Exhibition Centre

Admission: For trade visitors aged 18 or above only

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MEMBER OPPORTUNITIES

Job Opportunity at the CanCham: Events & Marketing Coordinator

The Marketing & Events Coordinator role is responsible for supporting the Events Manager. The individual will perform a variety of tasks with a wide degree of creativity, flexibility and a can-do mentality is expected.

- Assist with managing on-site production and clean up for events as necessary.

- Prepare nametags, materials, notebooks, packages, gift bags, registration lists, seating cards, etc.
- Represents CanCham in public relations/liason capacity on matters relating to events and at committee meetings.
- Attends events to facilitate operations and responds to emergencies, problems, etc., ensures all aspects of events are implemented and controlled according to plans.
- Prepare event timelines, budgets, and programming outreach and marketing schedules.
- Manage email program and database, produce weekly electronic newsletter, manage all CanCham social marketing sites (Facebook), and oversee website.
- Manage small projects as assigned
- Strong organizational skills with attention to detail
- Fluency written and spoken English a must

Please send resumes to Cynthia Szeto: cynthia_szeto@cancham.org

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COMMITTEE MEETINGS

Sustainable Development Committee Meeting

Thursday, Mar 18 - 8:00-9:30am

Small Business and Entrepreneur Committee Meeting

Tuesday, Mar 23 - 8:15-9:15am

Social Committee Meeting

Thursday, Mar 25 - 6:30-8:30pm

Education Committee Meeting

Monday, Mar 29 - 6:30-8:00pm

Social Committee Meeting

Thursday, Apr 1 - 6:30-8:00pm

> These meetings are open to all Chamber members in good standing. Committee involvement allows you to enjoy quality networking opportunities as well as assist the Chamber in addressing opportunities and challenges within your industry.

[Please click here for further details on each committee.](#)

Please RSVP to Dipal Sandhu, indicating committee name in the subject line, at dipal_sandhu@cancham.org in case of date change.

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