



The Weekly Newsletter of The Canadian Chamber of Commerce in Hong Kong

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LKF
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Financial Services Group

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RUBY



WEDNESDAY, MAY 8TH, 2009

MUSTREAD

SPORTS | Breaking News - Blackberry Chief bids for NHL's Coyotes

> Jim Balsillie, the co-chief executive of Canadian smartphone maker Research in Motion, wants to import a hockey team up North.

And...

Canucks Take 2-1 Lead in Series Beating Blackhawks in Chicago, 3-1. Raymond, Bernier and H. Sedin score.

[Entire article](#)

UPCOMING EVENTS

Canadian Chamber Events

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Thursday, May

SEMINAR | Oil and Gold Powerful Pivots and Timely Turns: Outlook for 2009-2015

6:00pm-8:00pm

AustCham Seminar Room, 3/F Lucky Building, 39 Wellington Street, Central, Hong Kong

Speaker(s) : David Bensimon

> Mr. Bensimon is a lively speaker; you will be presented with some remarkable charts covering the historical trends plus short-term and long-term outlooks for the markets of gold and oil. Our speaker will explain the patterns and relationships in the waves, cycles, ratios, and channels, and also provide specific price and time forecasts in the context of both fundamental and technical considerations.....<<more

[Register Now](#)

[Contact Us](#)

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Thursday, May

SEMINAR | Reach Your Customers Via the QUAD PLAY - Selling through innovative technology platforms in Hong Kong

6:30pm-8:00pm

Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker(s) : Mr. Lindsay Servian, PCCW's Managing Director for Advertising & Interactive Services AND Mr. Carsten Brenker, Managing Executive Officer & C.I.O., Otto Japan*

PCCW is at the forefront of new platforms worldwide with its Quad Play of now TV, broadband internet, multi-media phone and mobile technologies. To hear more about how these services can be leveraged to help your business needs, you are welcome to join us for a free presentation on the evening of May 7th, 2009. Mr. Lindsay Servian, PCCW's Managing Director for Advertising & Interactive Services will be speaking about how the multiple platforms, and the industry in general, has developed to enable not just broadcast advertising, but also interactive advertising including e-commerce. During the presentation Mr. Servian will provide a series of examples and case studies to illustrate the solutions available. Also joining by video-conference will be Mr. Carsten Brenker, Otto Japan's Managing Executive Officer & C.I.O. Otto Japan is a wholly owned subsidiary of The Otto Group - a German based conglomerate and leading international trading and services company with businesses in 19 countries. Mr. Brenker will speak about how PCCW's IPTV platform is being utilised by Otto to gain brand exposure and a virtual presence in Hong Kong, and how their existing systems interface with PCCW's e-systems.<<more

[Register Now](#)

[Contact Us](#)

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Friday, May

SOCIAL | Annual Ball Count Down Happy Hour

6:00pm-9:00pm

California in LKF

> Get excited with us while we get ready for the 2009 Annual Ball.

Enjoy happy hour-priced drinks and free flow canapés prepared by French trained Chef Raymond!!<<more

[Register Now](#)

[Contact Us](#)

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Saturday, May

SOCIAL | The 2009 Canadian Chamber Annual Ball: The Haida Awakening

7:00pm-Late

The Grand Hyatt Hong Kong

> We are delighted to announce a gala unique from all others. The 2009 Annual Ball will be taking place, on Saturday, May 16, 2009 at the Grand Hyatt Hong Kong. The Theme this year is "The Haida Awakening.".....<<more

[Register Now](#)

[Contact Us](#)

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Tuesday, May

SEMINAR | Emergency Briefing on BC Provincial Election

6:30pm-8:00pm

Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker(s) : Mr. Clark M. Roberts, Partner, Gowling Lafleur Henderson*

On May 12, 2009, British Columbia will hold a general election to choose a new Provincial government.

Will it be the re-election of Gordon Campbell and the BC Liberals? Or will Carole James and the New Democratic Party be elected to govern the Province?.....<<more

[Register Now](#)

[Contact Us](#)

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Wednesday, May

SEMINAR | UpClose with Tom Peters

9:00am-4:00pm

Four Seasons Hotel Hong Kong, 8 Finance Street, Central

> *Speaker(s) : Mr. Tom Peters*

Tom Peters' one day interactive workshop will be the biggest opportunity for your business's future as we head toward the most major economic turmoil since World War II. With his famous 'bias for action' Tom Peters will bring you a day full of answers to your questions about the recession.....<<more

[Register Now](#)

[Contact Us](#)

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Wednesday, May

SEMINAR | Living in Hong Kong, Should you Rent or Buy?

6:30pm-8:00pm

Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker(s) : Mr. Ian Maxey, Senior Vice President, ipac and Ms. Pamela Bradley, Vice President, Property Specialist, ipac*

The current financial crisis has seen Hong Kong rental and property sale prices plummet, with predictions for both to fall significantly by next year. As an expat, what should you do? Come along to this session and: 1. Understand the impact of property acquisition on cash flow and budgeting 2. Discover the real costs involved in purchasing and maintaining a property 3. Find out what you need to know if you are planning to return home 4. Figure out how renting and buying fits into your overall financial situation.....<<more

[Register Now](#)

[Contact Us](#)

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Wednesday, May

SEMINAR | Presentations for Business Development Professionals

6:30pm-9:30pm

Council chamber, 4th Floor, Duke of Windsor Building, 15 Hennessy Road, Wan Chai

> *Speaker(s) : Anthony Behan, Founder and Managing Director of The Communication Group Ltd*

No matter what Job Title you have on your Name Card, if you Have to Promote a Professional Service to Potential Clients i.e. One to One, One to Five, One to Ten, or One to a Hundred, or Just to Your Boss; Also if You Want to Speak More Confidently and Effectively in Meetings and on the Telephone, then this is the Workshop for You.<<more

[Register Now](#)

[Contact Us](#)

Co-Hosted Events

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Monday, May

SEMINAR | 2009 HKCBA National Canada-Hong Kong Business Forum

Convention Center, Vancouver

> *Keynote Address: Mr. John Tsang, Financial Secretary of Hong Kong*

Managing Challenges and Realizing Opportunities in Today's Economic Climate

THE HKCBA IS STILL ACCEPTING APPLICATIONS FOR HONG KONG BASED SPEAKERS. Please contact Andrew Work at andrew_work@cancham.org if interested.

Cost: Member of HKCBA and Supporting Organizations*: \$200 + GST

Non-Member: \$300 + GST

Full-Time Student: \$100 + GST

For more information, contact Joyce Chung at nationaled@hkcbacom<<more

[Register Now](#)

[Contact Us](#)

NEWMEMBERS

CORPORATE ADDITIONAL | Harvey, Simard A Law Corporation, Gaston Bruneau

YOUNG PROFESSIONAL | Ecrusing Asia Pacific, Richard Switzer

CANADIAN&MEMBERNEWS

SOCIAL | LIMITED TICKETS AVAILABLE! The Haida Awakening

> We are delighted to announce a gala unique from all others. The 2009 Annual Ball will be taking place, on Saturday, May 16, 2009 at the Grand Hyatt Hong Kong. The Theme this year is "The Haida Awakening."

This year the Chambers will again amaze as they reach deep into Haida lore, the rich and powerful mythology of Canada's West Coast natives, to weave a spell and transform our corner of Hong Kong into a blockbuster evening of magic. The Canadian Chamber of Commerce in Hong Kong and Macau set the new standard for premiere events in Hong Kong with last year's "A Night in the Ice Palace". We attracted more than 400 guests to last year's ball and this year, we expect a record number of influential business leaders and their VIP guests, socialites, senior government officials and friends of the Canadian and Hong Kong business communities.

[Entire article](#)

POLITICS | Liberals prepared for election fight over EI reform: Ignatieff

> The leader of the federal Liberal party has threatened to push for an election if the minority Conservative government doesn't support proposals to reform the employment insurance system.

[Entire article](#)

HEALTH | Swine Flu Updates From Hong Kong Government

> The Chamber is receiving almost daily updates from the ISD on the status of the flu pandemic. For more information, contact Andrew Work or check www.news.gov.hk.

TRANSPORT | Bombardier and Alstom win US\$605M suburban-train order from Deutsche Bahn

> Bombardier Transportation (TSX:BBD.B) and Alstom Transport have won an order from Deutsche Bahn for 83 electric four-car suburban trains.

The contract announced Tuesday is worth 452 million euros, or US\$605 million, of which \$455 million accrues to the Berlin-based railway equipment division of Montreal-headquartered Bombardier Inc. The agreement includes an option on up to 83 additional multiple-car units. Deutsche Bahn Regio AG, the German railway's regional division, will operate the trains on six lines around Stuttgart.

The energy-efficient trains, with a top speed of 140 km/h and regenerative braking that feeds power into the grid, will be built in Germany at Bombardier's factory in Hennigsdorf and Alstom's plant in Salzgitter.

Deliveries are scheduled in 2012.

[Entire article](#)

OTHER | Asian Wall Street Journal and IHT choose AsiaXPAT

> Two of the regions most prestigious publications, The Asian Wall Street Journal and the International Herald Tribune have recently re-launched their websites and both chose to run advertising campaigns on AsiaXPAT to drive traffic to their new sites.

AsiaXPAT is the leading site for English-speaking Professionals and Executives in Asia and as such the obvious choice for these respected publications to target a highly-educated, affluent readership (AsiaXPAT Demographic Profile).

MEMBERPROMOTIONS

SEMINARS | Foreign Student Services/International Education Services

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Friday, May

SEMINAR | Information Session - Capilano University's Bachelor in Tourism Management Degree for International Students

5:00pm – 6:00pm

Foreign Student Services, Room 2112 Hang Lung Center, 2-20 Paterson Street, Causeway Bay, Hong Kong. (Causeway Bay MTR "E")

> More information on the Bachelor in Tourism Management Degree for International Students [here](#). The application deadline is June 30 for September 2009.

Suitable forms: Form 7 or above

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Friday, May

SEMINAR | How do Parents Choose a Canadian Secondary School for their Child?

5:00pm – 6:00pm

Foreign Student Services, Room 2112 Hang Lung Center, 2-20 Paterson Street, Causeway Bay, Hong Kong. (Causeway Bay MTR "E")

Suitable forms: Form 1- 5

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Friday, May

SEMINAR | How does the 3+3+4 Students Fit into the Canada's Secondary School?

5:00pm – 6:00pm

Foreign Student Services, Room 2112 Hang Lung Center, 2-20 Paterson Street, Causeway Bay, Hong Kong. (Causeway Bay MTR "E")

Suitable forms: Form 1 - 3

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Wednesday, June

SEMINAR | Information & Application Session - Richmond School Board

6:30pm – 7:30pm & 7:30pm – 8:30pm

Foreign Student Services, Room 2112 Hang Lung Center, 2-20 Paterson Street, Causeway Bay, Hong Kong. (Causeway Bay MTR "E")

> *Recruiter: Mr Mike Kliman, Co-ordinator, International Program of Richmond*

Immediate acceptance.

The Information Session will be from 6:30pm to 7:30pm, which will be in both English and Chinese. The Application Session for September 2009 will be from 7:30pm to 8:30pm.

Suitable forms: Form 1 - 5

More information on the Richmond School Board [here](#).

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Friday, June

SEMINAR | Information & Application Session – Burnaby School Board

4:00pm – 5:00pm

Foreign Student Services, Room 2112 Hang Lung Center, 2-20 Paterson Street, Causeway Bay, Hong Kong. (Causeway Bay MTR "E")

> *Recruiter: Ms. Angela Tsang, Co-ordinator, International Program of Burnaby.*

The Information Session will be in Chinese. The Application Session for September 2009 will be from 7:30pm to 8:30pm.

Suitable forms: Form 1 - 5

More information on the Burnaby School Board [here](#).

EVENT | BIO 2009 Hong Kong SAR Reception in Atlanta, Georgia

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Tuesday, May

EVENT | BIO 2009 Hong Kong SAR Reception featuring the Life Science R&D Hub in Southern China

6:30pm – 8:30pm (registration starts at 6:00pm)

OMNI Hotel at CNN Center (next to Georgia World Congress Center), 100 CNN Center, Atlanta, GA 30303.

> *Guest of Honour: Mr. Duncan Pescod, Permanent Secretary for Commerce and Economic Development, HKSAR.*

Chamber member **The Hong Kong Science and Technology Park** will be sponsored by member **Invest Hong Kong** at this world's premier biotechnology event. Chamber members attending include **Cheung Kong Life Sciences**.

If you would like to attend, RSVP to Richard Lam at Richard.lam@hkstp.org.

SEMINARS | Italian Aperitivo at The Lounge & Q88 Wine Bar

> After a busy day, relax and treat yourself and your friends to Aperitivo at the Lounge & Q88 Wine Bar. Indulge in an authentic Italian specialties, premium wines, beers and cocktails pairing with an antipasto buffet on every Thursday night from April 23 to August between 6:30pm and 9:30pm at HK \$168* including one standard drink and a chance to get into a lucky draw. For reservation, please call 2841 3846

FOOD | Italian Aperitivo at The Lounge & Q88 Wine Bar

> After a busy day, relax and treat yourself and your friends to Aperitivo at the Lounge & Q88 Wine Bar. Indulge in an authentic Italian specialties, premium wines, beers and cocktails pairing with an antipasto buffet on every Thursday night from April 23 to August between 6:30pm and 9:30pm at HK \$168* including one standard drink and a chance to get into a lucky draw. For reservation, please call 2841 3846. More information [here](#).

FOOD | Grand Hyatt Hong Kong Special Offer to Members of Canadian Chamber

> Grand Hyatt Hong Kong would like to offer a 20% discount to your members at our selected restaurants including Grissini, Thai & Grill Restaurant and Club JJ's from 1 May to 31 August 2009. Your members can simply enjoy this offer by presenting their membership card while dining at the above restaurants.

SEMINAR | National Ergonomic Group

> Ergonomics 101 is an educational presentation designed to increase ergonomic awareness within your organization. The presentation provides an introduction to ergonomics through an overview of six major ergonomic principles specific to office environments. The principles are then applied to workstation design and attendees are trained on how to properly configure their workstations to minimize musculoskeletal risks, maximize comfort, and increase productivity. The PowerPoint presentation runs between 45 minutes and 1 hour depending on audience participation. A full summary of the presentation can be viewed online [here](#).

WORKSHOP | Get a New Perspective on Optimising Your Return on Assets?

> Canadian Premier Training is providing an exciting one-day intensive workshop for professionals interested in delving further into what comprises success and how it can be systematically optimised. The sessions are being conducted by Canadian facilitators with a combined proven track record of 40 years.

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Friday, May

WORKSHOP | Optimising Your Return on Assets – A New Perspective

9:00am-4:00pm

Island Shangri-La, 8 Finance Street, Central

> *Speaker(s) : Mr. Tom Peters*

If you are in town and attending the Chamber's gala event on May 16, join us the day prior. This is an opportunity to learn new techniques and take advantage of networking opportunities that will Optimise your Personal Return on Assets! Registration forms available online...<<[more](#)

You can download the workshop brochure [here](#).

Early bird price (until April 27th)

HK \$3,900
(extended for CANCHAM members)

Regular price

HK \$4,500

SEMINAR | Negotiation Skills 2 day Open House Seminar by ClarkMorgan

> Morry Morgan is the General Manager of ClarkMorgan, and author of 'Peng! Negotiating with Chinese Characteristics'. He has been training negotiation skills for over 15 years, and has led his company to Training Firm of the Year, for both 2007 and 2008.

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Friday, May

SEMINAR | Needs Based Negotiating Skills

9:30am - 5:30pm

Regus Business Centre, 26th Floor Anlian Building, 4018 Jintain Road Futian, Shenzhen

> Content includes target acquisition equation, needs vs positional sales, the funneling technique, conducting a features Audit, reciprocation, involving your target, personalities of a negotiation.

You can download the workshop brochure [here](#).

Price (including training, materials
and lunches)

RMB 4000

MEETING | NLP Metaprograms Event

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Thursday and Friday, May

MEETING | NLP Metaprograms

2:00pm - 5:00pm

Banquet Hall A, Grande Promenade Club House (downstairs), 38 Tai Hong Street, Sai Wan Ho (MTR exit A – just walk towards the sea and it's right there).

> *Speaker(s)* : Helene Liu (www.themastermindsgroup.com) and Andy Clark (www.clarkmorgan.com)

The topic this week will be NLP's Metaprograms. This field allows us to look at our personality patterns such as "Towards or Away-From" – when you think of new event do you think about exactly what you want, or do you focus on the things you don't want. We will look at how your metaprograms change your experience of life and how we can communicate more effectively with people who have different metaprograms from our own.

You will have a chance to take the metaprograms self analysis in order to work out your own personality preferences and those of others in the group.

This is a fun, friendly and interactive event for those who are at all levels of NLP and self development. No previous experience is necessary, however all participants should be willing to try out some new ideas and get involved.

2pm Welcome and Ice Breakers
2:15pm Introduction to Metaprograms – what are they and how do they work?
2:45pm Metaprograms Interview Part 1
3:30pm Break
3:45pm Metaprograms Interview Part 2
4:30pm Test your Metaprogram recognition
5pm Finish

Donation (donation towards room rental,
snacks and materials cost)

HKD 100

ART | See Art. Love Art. Buy ART

> Don't miss Asia's Leading International Art Fair!

Over 110 of the world's leading galleries from 24 different countries will be showing at the HKCEC from 14 - 17

May. Some of the world's biggest modern and contemporary artists will be on show; Andy Warhol, Damien Hirst, Anish Kapoor, Zhang Xiaogang and many more!

Prices range from just US\$1000 to US\$10,000,000. The Fair provides the perfect opportunity to purchase your first piece or simply add to your collection! You can also join one of the complimentary guided tours around the Fair, attend a thought provoking talk and discussion or simply enjoy a glass of champagne in the Veuve Clicquot Champagne Bar.

www.hongkongartfair.com

Special Ticket Offer: 2 tickets for the price of 1

Thursday 14 – Sunday 17 May

Book online here:

<http://www.hkticketing.com/eng/rd.asp?id=2835&title=ARTHK09%20-%20Special>

or call HK Ticketing on 31 288 288

Quote ARTHK09 (all caps, no space) on both the website and phone line

OTHER | Complimentary access to asia.WSJ.com

> Exclusively for members of The Canadian Chamber of Commerce in Hong Kong

The Wall Street Journal Digital Network is pleased to announce the launch of an Asian edition of The Wall Street Journal Online at asia.WSJ.com, The new site provides Asia-generated and targeted content combined with the same global perspective for which The Wall Street Journal is renowned. Supported by streamlined navigation and a clean design, you'll also find dedicated features, deeper analysis and full markets data.

Simply register at www.wsj-asia.com/canhk, you can enjoy 30-day complimentary access to asia.WSJ.com

CHAMBER OPPORTUNITIES

Membership Information

> For more information on how to join the Canadian Chamber of Commerce in Hong Kong – the largest and most active Canadian business organization in the world outside Canada, please email your membership manager at luigi_latona@cancham.org or call 2110-8700.

> Changing jobs? Addresses? Emails? Let us know! Contact luigi_latona@cancham.org or call 2110-8700 and we'll keep your information up-to-date.

Publications

> The Chamber produces the weekly Exchange Express (e-news), Exchange (quarterly magazine), electronic direct mail services and the annual directory. For advertising inquiries, please contact fanny_chan@cancham.org or 2110 8711.

Please note that members should not abuse the privilege of having other CanCham members' contact information.

Boardroom Rentals

> The Chamber's boardroom is available seven days a week for hourly rental. Our 612 square foot, multi-purpose boardroom can accommodate up to 50 people for meetings, lectures, seminars, luncheons, presentations, and more. For bookings or inquiries, please contact Dipal Sandhu at 2110 8700, or dipal_sandhu@cancham.org.

COMMITTEEMEETINGS

> These meetings are open to all Chamber members in good standing. Committee involvement allows you to enjoy quality networking opportunities as well as assist the Chamber in addressing opportunities and challenges within your industry. Please click [here](#) for further details on each committee.

- 7** Thursday, May
MEETING | Property Committee
6.30pm-8.30pm
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central
- 11** Monday, May
MEETING | China Business Committee
6.30pm-8.30pm
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central
- 19** Tuesday, May
MEETING | Entrepreneur & Small Business Committee
8.00am-9.00am
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central
- 21** Thursday, May
MEETING | Young Professionals Committee
6.30pm-8.00pm
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central
- 25** Monday, May
MEETING | Education Committee
6.30pm-8.30pm
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

Please RSVP to Dipal Sandhu, indicating committee name in the subject line, at dipal_sandhu@cancham.org in case of date change.

EXTENDED NETWORK

EMPLOYMENT | Intern Wanted by Retail ASIA

> retail ASIA, a young retail distribution business started by several successful entrepreneurs, is currently looking for a dynamic, self-starter to help with research projects, compiling and writing reports, preparing presentations, and other support functions. Must have a University degree and speak and write English fluently. Retail experience beneficial. Compensation negotiable. Interested parties please forward CV and contact information to amatheson@retailasialimited.com.

CHAMBER STAFF

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Events & Marketing Manager

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Luigi La Tona

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