



The Weekly Newsletter of The Canadian Chamber of Commerce in Hong Kong

PLATINUM



GOLD



RUBY



WEDNESDAY, APRIL 29TH, 2009

MUSTREAD

TRAVEL | Airlines waiving flight change fees for Mexico

> In response to the outbreak of human swine influenza in Mexico, Air Canada and WestJet announced arrangements for travellers to and from that country.

[Entire article](#)

UPCOMING EVENTS

Canadian Chamber Events

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Tuesday, May

SEMINAR | China's stimulus package, the role of china in revitalizing global economy

6:00pm-8:00pm

Baker & McKenzie, 14/F Hutchison House, 10 Harcourt Road, Central

> *Speaker(s) : Professor Priscilla Lau – Associate Professor, Polytechnic University of Hong*

Kong and member of the National People's Congress in Beijing since 1998

Ms Lau will give us more information about the details of China's stimulus package and its impact. She will explain the policy on investment to the US government, EU government and IMF bonds.<<more

[Register Now](#)

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Thursday, May

SEMINAR | OIL AND GOLD POWERFUL PIVOTS AND TIMELY TURNS:OUTLOOK FOR 2009-2015

6:00pm-8:00pm

AustCham Seminar Room, 3/F Lucky Building, 39 Wellington Street, Central, Hong Kong

> *Speaker(s) : David Bensimon*

Mr. Bensimon is a lively speaker; you will be presented with some remarkable charts covering the historical trends plus short-term and long-term outlooks for the markets of gold and oil. Our speaker will explain the patterns and relationships in the waves, cycles, ratios, and channels, and also provide specific price and time forecasts in the context of both fundamental and technical considerations.....<<more

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Thursday, May

SEMINAR | Reach Your Customers Via the QUAD PLAY - Selling through innovative technology platforms in Hong Kong

6:30pm-8:00pm

Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker(s) : Mr. Lindsay Servian, PCCW's Managing Director for Advertising & Interactive Services AND Mr. Carsten Brenker, Managing Executive Officer & C.I.O., Otto Japan*

PCCW is at the forefront of new platforms worldwide with its Quad Play of now TV, broadband internet, multi-media phone and mobile technologies. To hear more about how these services can be leveraged to help your business needs, you are welcome to join us for a free presentation on the evening of May 7th, 2009. Mr. Lindsay Servian, PCCW's Managing Director for Advertising & Interactive Services will be speaking about how the multiple platforms, and the industry in general, has developed to enable not just broadcast advertising, but also interactive advertising including e-commerce. During the presentation Mr. Servian will provide a series of examples and case studies to illustrate the solutions available. Also joining by video-conference will be Mr. Carsten Brenker, Otto Japan's Managing Executive Officer & C.I.O. Otto Japan is a wholly owned subsidiary of The Otto Group - a German based conglomerate and leading international trading and services company with businesses in 19 countries. Mr. Brenker will speak about how PCCW's IPTV platform is being utilised by Otto to gain brand exposure and a virtual presence in Hong Kong, and how their existing systems interface with PCCW's e-systems.<<more

[Register Now](#)

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Friday, May

SOCIAL | Annual Ball Count Down Happy Hour

6:00pm-9:00pm

California in LKF

> Get excited with us while we get ready for the 2009 Annual Ball.

Enjoy happy hour-priced drinks and free flow canapés prepared by French trained Chef Raymond!!<<more

[Register Now](#)

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Saturday, May

SOCIAL | The 2009 Canadian Chamber Annual Ball: The Haida Awakening

7:00pm-Late

The Grand Hyatt Hong Kong

> We are delighted to announce a gala unique from all others. The 2009 Annual Ball will be taking place, on Saturday, May 16, 2009 at the Grand Hyatt Hong Kong. The Theme this year is "The Haida Awakening.".....<<more

[Register Now](#)

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Tuesday, May

SEMINAR | Emergency Briefing on BC Provincial Election

6:30pm-8:00pm

Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker(s) : Mr. Clark M. Roberts, Partner, Gowling Lafleur Henderson*

On May 12, 2009, British Columbia will hold a general election to choose a new Provincial government.

Will it be the re-election of Gordon Campbell and the BC Liberals? Or will Carole James and the New Democratic Party be elected to govern the Province?.....<<more

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Wednesday, May

SEMINAR | UpClose with Tom Peters

9:00am-4:00pm

Four Seasons Hotel Hong Kong, 8 Finance Street, Central

> *Speaker(s) : Mr. Tom Peters*

Tom Peters' one day interactive workshop will be the biggest opportunity for your business's future as we head toward the most major economic turmoil since World War II. With his famous 'bias for action' Tom Peters will bring you a day full of answers to your questions about the recession.....<<more

[Register Now](#)

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Wednesday, May

SEMINAR | Living in Hong Kong, Should you Rent or Buy?

6:30pm-8:00pm

Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker(s) : Mr. Ian Maxey, Senior Vice President, ipac and Ms. Pamela Bradley, Vice President, Property Specialist, ipac*

The current financial crisis has seen Hong Kong rental and property sale prices plummet, with predictions for both to fall significantly by next year. As an expat, what should you do? Come along to this session and: 1. Understand the impact of property acquisition on cash flow

and budgeting 2. Discover the real costs involved in purchasing and maintaining a property 3. Find out what you need to know if you are planning to return home 4. Figure out how renting and buying fits into your overall financial situation.....<<more

[Register Now](#)

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Wednesday, May

SEMINAR | PRESENTATIONS FOR BUSINESS DEVELOPMENT PROFESSIONALS

6:30pm-9:30pm

Council chamber, 4th Floor, Duke of Windsor Building, 15 Hennessy Road, Wan Chai

> *Speaker(s) : Anthony Behan, Founder and Managing Director of The Communication Group Ltd*

No matter what Job Title you have on your Name Card, if you Have to Promote a Professional Service to Potential Clients i.e. One to One, One to Five, One to Ten, or One to a Hundred, or Just to Your Boss; Also if You Want to Speak More Confidently and Effectively in Meetings and on the Telephone, then this is the Workshop for You.<<more

[Register Now](#)

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Co-Hosted Events

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Monday, May

SEMINAR | 2009 HKCBA National Canada-Hong Kong Business Forum

Convention Center, Vancouver

> Managing Challenges and Realizing Opportunities in Today's Economic Climate

Keynote Address: Mr. John Tsang, Financial Secretary of Hong Kong

THE HKCBA IS STILL ACCEPTING APPLICATIONS FOR HONG KONG BASED SPEAKERS. Please contact Andrew Work at andrew_work@cancham.org if interested.

Cost: Member of HKCBA and Supporting Organizations*: \$200 + GST

Non-Member: \$300 + GST

Full-Time Student: \$100 + GST

For more information, contact Joyce Chung at national@hkcbacom<<more

[Register Now](#)

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NEWMEMBERS

CORPORATE | GobiMin Inc, Felipe Tan – CEO

> GobiMin Inc. (GobiMin) is a Canadian junior mining company engaged in exploration and development of mineral properties, predominately base metals. Its common shares are traded on the TSXV under the symbol GMN.

GobiMin had operated two producing nickel-copper mines in Hami, Xinjiang Uygur Autonomous Region of the PR China since 1999 and produced Nickel and Copper concentrates which were sold in the domestic market. In Oct 2008 the company decided to sell its two Chinese producing subsidiaries which held the said nickel copper mining operations, the deal was completed in Feb 2009 and the proceeds were remitted from China to

Hong Kong.

GobiMin currently owns 5 exploration companies in Xinjiang with over 100 Exploration rights in search of base metals. The most advanced project is Yanxi Copper deposit which was discovered through detailed exploration by GobiMin since 2006 with over 10,000 metres of diamond drills, a NI 43-101 resources calculation report was produced by Canadian mining consultant who estimated in-situ metal of 254 million pounds of copper indicated resources with another 160 million pounds of inferred resources.

GobiMin is currently debt free and holds CAD 13 million in China and CAD 106 Million outside China. The company is in search of opportunities to invest and at the same time also willing to cooperate with other companies to join effort explore its properties in China.

CORPORATE | Vins De France Corp. Ltd, Philippe Degrange – Managing Director

> Vins de France Corporation Limited, established in 1997, is a Hong Kong based wine import and distribution company.

The past 12 years, not only do we aim to provide a range of quality driven wines at good value for money; we dedicate ourselves to spread the passion of wines from all over the world to fellow wine lovers.

We solitarily source our wines produced by passionate wine makers and wine estates, where quality prevails quantity. We originally specialized in wines from premium wine regions of France including Alsace, Bordeaux, Burgundy, Champagne, Languedoc-Roussillon, Loire Valley, Rhone Valley...etc. As the passion of wines spreads across the globe, Vins de France has been extending the portfolio to wine producing regions of the New World such as Australia, Argentina, Chile, New Zealand, and counting.

Not only do we act as a bridge between our customers and the world of wines; we are also determined to help fellow wine lovers to discover the breath-taking excitement and sense-awakening pleasure that wine can bring to their life through their palate. Events, such as wine tasting and wine dinner, are organized monthly for anyone who is interested to join. Whether you are a business owner, industry professional, or simply just a wine lover who appreciates wines, Vins de France is a world of pleasure for you to embrace.

As a wine distributor, Vins de France offers a wide range of services to customers. From organizing wine events offering free consultation on wine selections; free food pairing tips; and free delivery for purchases up to 12 bottles of wines.

As a wine lover, VDF Club offers all members elite benefits from exclusive access to VIP Pricing of Wines and priority reservation to wine events, to special VDF member discounts to prestige restaurants and bars across Hong Kong!

The friendly team at Vins de France is happy to assist you with your next wine purchase or provide suggestions to ensure you gain the most from your drinking experience. Simply give us a call, send us an email, or stop by our showroom in Wan Chai!

CORPORATE | Lululemon Athletica, Victor Chan – Showroom Manager, Hong Kong

> Lululemon Athletica creates components for people to live longer, healthier, and more fun lives. If we produce products to keep people active and stress free, we believe the world will become a much better place.

At our core, we are a yoga-inspired athletic and fitness apparel company for both women and men. Our garments are made by athletes for athletes to accommodate a range of athletic pursuits, such as running and dancing. We design with function as our top priority; whether it is our locking zippers, cuffs, thumb holes or ponytail holders, everything has a purpose.

We don't have a "marketing department", rather a community relations office that ensures we approach each community we are in on a grassroots, one-on-one, and personal level. We establish relationships with health and fitness professionals and encourage guests to tell us their story. We ensure that we LISTEN LISTEN LISTEN, then ask strategic questions - as encouraged by our manifesto.

We're a different kind of company. From free yoga classes, to internal growth, we want every guest around the world to embrace our culture of passion, health and fitness, and responsibility. Just don't forget to:

BREATHE DEEPLY.

In Hong Kong, we've relocated some of our production offices from Vancouver and have opened a fantastic retail showroom – our hub for healthy living. We are also wholesaling in Asia through Aura Athletica (Philippines) and Pure Yoga (Hong Kong), so whether it's wholesale or offering that exceptional guest experience, come visit us anytime!

ENTREPRENEUR | Kan's Development Company, Anson Kan – CEO

> Solution provider

– provide foreign firms with solutions to overcome or solve the dispute, conflict, problem or difficulty peacefully at minimal cost in association with Chinese counterparts in China.

Information provider

– provide foreign firms with company credit information report, feasibility report, risk analysis report, SWOT analysis report, market research report

Off-shore secretarial service provider

– provide foreign firms with professional services on secretarial need for meeting setup, transportation, booking for hotel, ticket, meals, translation , office equipments

Recruitment provider

– provide sophisticated recruitment service with advance staff screening system by matching with categorized expectations from foreign firms.

Buying/sourcing/agency provider

– provide foreign firms with a wide-associated network of experienced and well-reputed importers, exporters, agents for wide-ranged of products: chemicals, pharmaceuticals, agriculture & bye-product, apparel & fashion, health care products, construction building materials, computer hardware, energy, food & beverage, furniture & furnishings, mineral metals, home supply, electrical & electronics, toys, gifts & crafts...etc.

Mirrored virtual office (in planning)

– provide foreign firms with a mirrored virtual office at minimal cost to expand their sales, business, markets, association...etc in most major cities in China.

INDIVIDUAL | Dominika Zybko, Founder & Certified Personal Trainer – EraWellbeing

INDIVIDUAL | Herve Yen, Manager, Commercial Division – Asia Pacific Properties

CANADIAN&MEMBERNEWS

SOCIAL | LIMITED TICKETS AVAILABLE! The Haida Awakening

> We are delighted to announce a gala unique from all others. The 2009 Annual Ball will be taking place, on Saturday, May 16, 2009 at the Grand Hyatt Hong Kong. The Theme this year is "The Haida Awakening."

This year the Chambers will again amaze as they reach deep into Haida lore, the rich and powerful mythology of Canada's West Coast natives, to weave a spell and transform our corner of Hong Kong into a blockbuster evening of magic. The Canadian Chamber of Commerce in Hong Kong and Macau set the new standard for premiere events in Hong Kong with last year's "A Night in the Ice Palace". We attracted more than 400 guests to last year's ball and this year, we expect a record number of influential business leaders and their VIP guests, socialites, senior government officials and friends of the Canadian and Hong Kong business communities.

[Entire article](#)

OTHER | Asian Wall Street Journal and IHT choose AsiaXPAT

> Two of the regions most prestigious publications, The Asian Wall Street Journal and the International Herald Tribune have recently re-launched their websites and both chose to run advertising campaigns on AsiaXPAT to drive traffic to their new sites.

AsiaXPAT is the leading site for English-speaking Professionals and Executives in Asia and as such the obvious choice for these respected publications to target a highly-educated, affluent readership (AsiaXPAT Demographic Profile).

MEMBERPROMOTIONS

FOOD | Italian Aperitivo at The Lounge & Q88 Wine Bar

> After a busy day, relax and treat yourself and your friends to Aperitivo at the Lounge & Q88 Wine Bar. Indulge in an authentic Italian specialties, premium wines, beers and cocktails pairing with an antipasto buffet on every Thursday night from April 23 to August between 6:30pm and 9:30pm at HK \$168* including one standard drink and a chance to get into a lucky draw. For reservation, please call 2841 3846

http://www.jwmarriotthk.com/dm090401/dm090401_en.htm

FOOD | Grand Hyatt Hong Kong Special Offer to Members of Canadian Chamber

> Grand Hyatt Hong Kong would like to offer a 20% discount to your members at our selected restaurants including Grissini, Thai & Grill Restaurant and Club JJ's from 1 May to 31 August 2009. Your members can simply enjoy this offer by presenting their membership card while dining at the above restaurants.

SEMINAR | National Ergonomic Group

> Ergonomics 101 is an educational presentation designed to increase ergonomic awareness within your organization. The presentation provides an introduction to ergonomics through an overview of six major ergonomic principles specific to office environments. The principles are then applied to workstation design and attendees are trained on how to properly configure their workstations to minimize musculoskeletal risks, maximize comfort, and increase productivity. The PowerPoint presentation runs between 45 minutes and 1 hour depending on audience participation. A full summary of the presentation can be viewed online at:

http://www.humanscale.com/ergo_info/index.cfm

WORKSHOP | Get a New Perspective on Optimising Your Return on Assets?

> Canadian Premier Training is providing an exciting one-day intensive workshop for professionals interested in delving further into what comprises success and how it can be systematically optimised. The sessions are being conducted by Canadian facilitators with a combined proven track record of 40 years.

You can download the workshop brochure at:

www.canadianpremiertraining.com/featured_events/hong_kong/brochure.pdf

One date still available: May 15, 2009

Venue: Island Shangri-La

Includes: breakfast, lunch, refreshments, and workshop materials

Early bird price: HK \$3,900, until April 27 (extended for Canadian Chamber of Commerce members)

Regular price: HK \$4,500.

If you are in town and attending the Chamber's gala event on May 16, join us the day prior. This is an opportunity to learn new techniques and take advantage of networking opportunities that will Optimise your Personal Return on Assets! Registration forms available online.

Find out more at: www.canadianpremiertraining.com

WORKSHOP | Negotiation Skills 2 day Open House Seminar by ClarkMorgan May 7th & 8th (Shenzhen)

> Morry Morgan is the General Manager of ClarkMorgan, and author of 'Peng! Negotiating with Chinese Characteristics'. He has been training negotiation skills for over 15 years, and has led his company to Training Firm of the Year, for both 2007 and 2008.

Content will include:

Target Acquisition Equation

Needs Vs Positional Sales

The Funnelling Technique

Conducting a Features Audit

Reciprocation

Involving your target

Personalities of a Negotiation

And much much more. The course will be RMB 4000 including training, materials and lunches.

Please click on the link for more details:

http://www.clarkmorgan.com/en/events/may07_she.htm

WORKSHOP | NLP Metaprograms Event - Saturday 9th of May

> Second meeting of the Hong Kong NLP and Self Development Club on Saturday 9th of May from 2pm to 5pm. The trainers for this session will be Helene Liu (www.themastermindsgroup.com) and Andy Clark (www.clarkmorgan.com)

The topic this week will be NLP's Metaprograms. This field allows us to look at our personality patterns such as "Towards or Away-From" – when you think of new event do you think about exactly what you want, or do you focus on the things you don't want. We will look at how your metaprograms change your experience of life and how we can communicate more effectively with people who have different metaprograms from our own.

You will have a chance to take the metaprograms self analysis in order to work out your own personality preferences and those of others in the group.

2pm - Welcome and Ice Breakers

2:15pm - Introduction to Metaprograms – what are they and how do they work?

2:45pm - Metaprograms Interview Part 1

3:30pm - Break

3:45pm - Metaprograms Interview Part 2

4:30pm - Test your Metaprogram recognition

5pm - Finish

The event will be held at:

Banquet Hall A,

Grande Promenade Club House (downstairs),

38 Tai Hong Street
SaiWanHo (MTR exit A – just walk towards the sea and it's right there).

This is a fun, friendly and interactive event for those who are at all levels of NLP and self development. No previous experience is necessary, however all participants should be willing to try out some new ideas and get involved.

The club is non-profit, however we are asking for a HKD 100 donation towards room rental, snacks and materials cost.

ART | See Art. Love Art. Buy ART

> Don't miss Asia's Leading International Art Fair!

Over 110 of the world's leading galleries from 24 different countries will be showing at the HKCEC from 14 - 17 May. Some of the world's biggest modern and contemporary artists will be on show; Andy Warhol, Damien Hirst, Anish Kapoor, Zhang Xiaogang and many more!

Prices range from just US\$1000 to US\$10,000,000. The Fair provides the perfect opportunity to purchase your first piece or simply add to your collection! You can also join one of the complimentary guided tours around the Fair, attend a thought provoking talk and discussion or simply enjoy a glass of champagne in the Veuve Clicquot Champagne Bar.

www.hongkongartfair.com

Special Ticket Offer: 2 tickets for the price of 1

Thursday 14 – Sunday 17 May

Book online here:

<http://www.hkticketing.com/eng/rd.asp?id=2835&title=ARTHK09%20-%20Special>

or call HK Ticketing on 31 288 288

Quote ARTHK09 (all caps, no space) on both the website and phone line

OTHER | Complimentary access to asia.WSJ.com

> Exclusively for members of The Canadian Chamber of Commerce in Hong Kong

The Wall Street Journal Digital Network is pleased to announce the launch of an Asian edition of The Wall Street Journal Online at asia.WSJ.com, The new site provides Asia-generated and targeted content combined with the same global perspective for which The Wall Street Journal is renowned. Supported by streamlined navigation and a clean design, you'll also find dedicated features, deeper analysis and full markets data.

Simply register at www.wsj-asia.com/canhk, you can enjoy 30-day complimentary access to asia.WSJ.com

CHAMBER OPPORTUNITIES

Membership Information

> For more information on how to join the Canadian Chamber of Commerce in Hong Kong – the largest and most active Canadian business organization in the world outside Canada, please email your membership manager at luigi_latona@cancham.org or call 2110-8700.

> Changing jobs? Addresses? Emails? Let us know! Contact luigi_latona@cancham.org or call 2110-8700 and we'll keep your information up-to-date.

Publications

> The Chamber produces the weekly Exchange Express (e-news), Exchange (quarterly magazine), electronic direct mail services and the annual directory. For advertising inquiries, please contact fanny_chan@cancham.org or 2110 8711.

Please note that members should not abuse the privilege of having other CanCham members' contact information.

Boardroom Rentals

> The Chamber's boardroom is available seven days a week for hourly rental. Our 612 square foot, multi-purpose boardroom can accommodate up to 50 people for meetings, lectures, seminars, luncheons, presentations, and more. For bookings or inquiries, please contact Dipal Sandhu at 2110 8700, or dipal_sandhu@cancham.org.

COMMITTEEMEETINGS

> These meetings are open to all Chamber members in good standing. Committee involvement allows you to enjoy quality networking opportunities as well as assist the Chamber in addressing opportunities and challenges within your industry. Please click [here](#) for further details on each committee.

- 7** Thursday, May
MEETING | Property Committee
6.30pm-8.30pm
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central
- 11** Monday, May
MEETING | China Business Committee
6.30pm-8.30pm
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central
- 19** Tuesday, May
MEETING | Entrepreneur & Small Business Committee
8.00am-9.00am
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central
- 21** Thursday, May
MEETING | Young Professionals Committee
6.30pm-8.00pm
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central
- 25** Monday, May
MEETING | Education Committee
6.30pm-8.30pm
The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

Please RSVP to Dipal Sandhu, indicating committee name in the subject line, at dipal_sandhu@cancham.org in case of date change.

EXTENDED NETWORK

VOLUNTEER | Employee Volunteer Week

> Let's put our hands together for the community

Join the many companies taking part in Hong Kong's first Employee Volunteer Week 10 -16 May 2009

<http://www.communitybusiness.org.hk/EVWeek2009/>

Employee volunteering (EV) is an inexpensive way to enhance employees' skills and can enable companies to demonstrate their commitment to the community during tough economic times. EV is an essential part of CSR; particularly during a period of economic recession. During EV Week, companies may allow its employees to take time off during the week to volunteer on their own, or it may organise a specific activity or programme of activities for its employees to participate in.

Many companies in Hong Kong may already have successful and active employee volunteering programmes. By identifying a single week in which companies are encouraged to take action in the community, the impact and awareness of such activities can increase dramatically.

Join the many companies taking part and demonstrate your company's commitment by signing up today. For more information, please see: <http://www.communitybusiness.org.hk/EVWeek2009> or contact Ada Wong at ada@communitybusiness.org.hk

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