



The Weekly Newsletter of The Canadian Chamber of Commerce in Hong Kong

PLATINUM



GOLD



RUBY



WEDNESDAY, APRIL 15TH, 2009

MUSTREAD

TRADE | Stockwell Day, Minister of International Trade Visits Hong Kong Tomorrow

> So what has he been up to lately? Fighting protectionism in Europe and the US and lending to US companies while finding more opportunity for Canadians in Asia. Hmmm, does this suggest a focus for Canadian business?

Canada to rebuild seniors' home leveled in China quake

[Entire article](#)

Construction Contracts Signed During Minister Day's Trade Mission to China

Minister Day announced the signing of seven construction contracts between Canadian and Chinese companies. The contracts include an agreement for GenesisTP to provide its green building products and technologies to China Perfect Machinery and an agreement for Soprema to supply waterproof membrane building material to Beijing Engrand Technology and Development Co.

Canada and China Announce New Joint Science and Technology Initiatives

Minister Day and Wan Gang, Minister of Science and Technology of China, announced the launch of six new research initiatives in science and technology covering a variety of fields from wastewater treatment and

climate change to health care and wireless technology.

So, **Airlines gain greater access to Japan**

[Entire article](#)

And, **South Korea – the Asian outlier in Canada-Asia Trade Relations**

[Entire article](#)

Finally, **Landmark welfare case up to WTO?**

European Union and Canadian officials moved closer in recent weeks to a dispute before the World Trade Organization over whether a government can use animal welfare concerns to restrict imports from another country.

[Entire article](#)

And **Canada Mulls ‘Repayable Loans’ For US Carmakers**

[Entire article](#)

But Day, on an official visit to Tokyo, flatly denied Canada will bail out "any auto companies" and provide subsidies. "We are looking at repayable loans."

[Entire article](#)

UPCOMING EVENTS

Canadian Chamber Events

16

Thursday, April

SEMINAR | Luncheon with The Honourable Stockwell Day, Minister of International Trade

12:00pm-2:00pm

Grand Ballroom, The Grand Hyatt Hong Kong, 1 Harbour Road, HK

> *Speaker(s) : The Honourable Stockwell Day, Minister of International Trade and Minister for the Asia-Pacific Gateway*

Come and join us for an engaging discussion over lunch with the Honourable Stockwell Day.

Stockwell Day was first elected to the House of Commons in 2000 and re-elected in 2004, 2006 and 2008. In February 2006, Mr. Day was appointed Minister of Public Safety.....<<more

[Register Now](#)

[Contact Us](#)

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Friday, April

SOCIAL | Macau Chamber Happy Hour

6:00pm-9:00pm

The Grand Canal shoppes, Fogasamba, Shop 2412, The Venetian Macau Resort Hotel

> Come one come all to the Canadian Chamber's monthly mixer! Join us at Fogasamba, Macau for our April Happy Hour. This month's happy hour promises to be fun while you mix and mingle with new and old friends!.....<<more

[Register Now](#)

[Contact Us](#)

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Saturday, May

SOCIAL | The 2009 Canadian Chamber Annual Ball: The Haida Awakening

7:00pm-Late

The Grand Hyatt Hong Kong

> We are delighted to announce a gala unique from all others. The 2009 Annual Ball will be taking place, on Saturday, May 16, 2009 at the Grand Hyatt Hong Kong. The Theme this year is "The Haida Awakening.".....<<more

[Register Now](#)

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Tuesday, May

SEMINAR | Emergency Briefing on BC Provincial Election

6:30pm-8:00pm

Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker(s) : Mr. Clark M. Roberts, Partner, Gowling Lafleur Henderson*

On May 12, 2009, British Columbia will hold a general election to choose a new Provincial government.

Will it be the re-election of Gordon Campbell and the BC Liberals? Or will Carole James and the New Democratic Party be elected to govern the Province?.....<<more

[Register Now](#)

[Contact Us](#)

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Wednesday, May

SEMINAR | UpClose with Tom Peters

9:00am-4:00pm

Four Seasons Hotel Hong Kong, 8 Finance Street, Central

> *Speaker(s) : Mr. Tom Peters*

Tom Peters' one day interactive workshop will be the biggest opportunity for your business's future as we head toward the most major economic turmoil since World War II. With his famous 'bias for action' Tom Peters will bring you a day full of answers to your questions about the recession.....<<more

[Register Now](#)

[Contact Us](#)

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Wednesday, May

SEMINAR | Living in Hong Kong, Should you Rent or Buy?

6:30pm-8:00pm

Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker(s) : Mr. Ian Maxey, Senior Vice President, ipac and Ms. Pamela Bradley, Vice President, Property Specialist, ipac*

The current financial crisis has seen Hong Kong rental and property sale prices plummet, with predictions for both to fall significantly by next year. As an expat, what should you do?

Come along to this session and: 1. Understand the impact of property acquisition on cash flow and budgeting 2. Discover the real costs involved in purchasing and maintaining a property 3. Find out what you need to know if you are planning to return home 4. Figure out how renting and buying fits into your overall financial situation.....<<more

[Register Now](#)

[Contact Us](#)

Co-Hosted Events

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Monday, May

SEMINAR | 2009 HKCBA National Canada-Hong Kong Business Forum

Convention Center, Vancouver

> Managing Challenges and Realizing Opportunities in Today's Economic Climate

Keynote Address: Mr. John Tsang, Financial Secretary of Hong Kong

THE HKCBA IS STILL ACCEPTING APPLICATIONS FOR HONG KONG BASED SPEAKERS. Please contact Andrew Work at andrew_work@cancham.org if interested.

Cost: Member of HKCBA and Supporting Organizations*: \$200 + GST

Non-Member: \$300 + GST

Full-Time Student: \$100 + GST

For more information, contact Joyce Chung at nationaled@hkcbac.com<<more

[Register Now](#)

[Contact Us](#)

NEWMEMBERS

CORPORATE | Canadian Premier Training, Rudi Czekalla Martinez – Partner

> Canadian Premier Training is a boutique training and development company based in Toronto, Canada. The company's two principals have a combined forty years of experience working with private organisations and government institutions across several countries.

Canadian Premier Training provides public workshops and seminars on a range of topics, including: organisational effectiveness, people development, and personal well-being. In addition, they design, deliver and evaluate off-the-shelf and customised training and development programs for a variety of industries. Programs are developed for direct use by clients (e.g., to train and develop their own staff) or as part of products or services that clients provide to third parties.

To their clients in Hong Kong and Southeast Asia, Canadian Premier Training are also able to provide event and business co-ordination services in Canada, and in particular in the Greater Toronto Area. Canadian Premier Training are currently interested in making contact with high-calibre professionals and entrepreneurs that could complement their service offering in Hong Kong and other parts of Southeast Asia.

Please visit their website at: www.canadianpremiertraining.com to find out more about them.

CORPORATE | China Travel Service (HK) Limited, Wen Jie Chen – Director and Deputy General Manager

> The China Travel Service (H.K.) Ltd (CTS) is one of the biggest travel companies in Hong Kong. Our parent company China Travel International Investment (CTII) is a publicly traded company on the Hong Kong Stock Exchange.

First established in 1928, we have accumulated a wealth of knowledge and extensive network of over 500

offices in the region over the years - a rich resource for organizing any tours, meetings incentive, and events in the region.

With a strong commitment to the tourism industry, we are a company with solid infrastructural investment in the region - from hotel, theme parks, convention centre, stage production and passenger transportation investments, covering every aspect of travel for any travelers and to offer our clients a one stop service.

The CTS is also actively participating in a number of mega events in China, including the Beijing Olympics, Formula One Shanghai and the Shanghai Expo.

In addition to normal leisure tours, the CTS also offers our 'CTS Conference Solution' and 'CTS Event Solution' to assist meeting planners and event organizers to plan and arrange various types of event and activities: conferences and meetings, theme parties, road shows, product launch, incentive travel, company visits and corporate hospitality programmes etc.

Our Mission

Share the rich cultural, historical and natural tourism resources of China and the region with the rest of the world, and turn them into celebrated moments in life.

Use travel experience to bring rewarding Life Enrichments.

Please contact us at 2160 5018 or meetings@ctshk.com

YOUNG PROFESSIONAL | Calvin Lau

CANADIAN&MEMBERNEWS

SOCIAL | LIMITED TICKETS AVAILABLE! The Haida Awakening

> We are delighted to announce a gala unique from all others. The 2009 Annual Ball will be taking place, on Saturday, May 16, 2009 at the Grand Hyatt Hong Kong. The Theme this year is "The Haida Awakening."

This year the Chambers will again amaze as they reach deep into Haida lore, the rich and powerful mythology of Canada's West Coast natives, to weave a spell and transform our corner of Hong Kong into a blockbuster evening of magic. The Canadian Chamber of Commerce in Hong Kong and Macau set the new standard for premiere events in Hong Kong with last year's "A Night in the Ice Palace". We attracted more than 400 guests to last year's ball and this year, we expect a record number of influential business leaders and their VIP guests, socialites, senior government officials and friends of the Canadian and Hong Kong business communities.

[Entire article](#)

BUSINESS | Canada Aims To Triple Trade With China In The Next 10 Years

> Canada will open six new trade offices in China to help Ottawa meet its target of tripling its trade with Beijing over the next decade. International Trade Minister Stockwell Day is on a 10-day business trip to China and Japan from April 8 to 17 to promote trade ties with the two major South Asian nations.

The trip seeks to invite Chinese investors to consider placing their funds in Canada with its sound banking system, low taxes and educated and technological savvy manpower as attractions.

Among the sectors that Day will promote while in Asia are energy efficient construction, technology and transportation. From Japan, Day will fly to China on April 10 to seek higher two-way investment and widen

cooperation in science and technology. With the international trade minister are Canadian businessmen.

Day will also go to Hong Kong where he has a meeting with Commerce Secretary Rita Lay to tackle developments on the Canada-Hong Kong Memorandum of Understanding Investment Action Plan. In 2008 Canada exported \$10.4 billion worth of commodities to China, while for the same year Canada imported \$42.6 billion from China. The exports represent a 9.1 percent growth rate, while imports jumped at a higher 11.3 percent.

[Entire article](#)

BUSINESS | China eyeing Canadian assets

> A state-owned Chinese oil firm is looking to pick up US\$5-billion of Canadian-owned oil assets amid the fallout from the pending merger of Suncor Energy Inc. and Petro-Canada, according to reports in Asia.

The assets, in Syria and Libya, are being eyed by China National Petroleum Corp., one of China's two oil majors, local media reported.

The overseas assets are likely considered "non-core" by the merged Canadian entity, which is expected to focus on operations in Canada's oil sands.

[Entire article](#)

FINANCE | New game plan needed

> Roger Martin -- pot-stirring columnist, advisor to GM's ousted CEO Rick Wagoner and University of Toronto business school Dean -- flew into Hong Kong on a typically manic timetable this week.

[Entire article](#)

FINANCE | Lethbridge Graduates lead the way

> Private-equity investment has not completely evaporated in the midst of the economic crisis as some may think, but it is being a lot more fussy these days, say two Canadians spearheading the Asian expansion of a U.S. consulting firm that claims the trend is boosting its profit.

The Canadians at the helm of the Gerson Lehrman Group in Hong Kong say the tougher investment markets -- in which clients are more desperate than ever for unique research -- have led to a doubling of their business in the Asian region.

[Entire article](#)

POLITICS | Waking up Canadian

> A lighter side of the citizenship issue.

Many people don't realize the citizenship laws were under review in the first place due to the so-called 'lost generation' of Canadians. The federal government has produced this very entertaining little clip to make the point. It is well worth a watch.

<http://www.youtube.com/watch?gl=CA&hl=en&v=eDeDQpIQFD0>

MEMBERPROMOTIONS

TRAVEL | ABSOLUTE SANCTUARY, Thailand's Premier Detox & Yoga

> Thailand's Premier Detox & Yoga resort is a Moroccan inspired boutique wellness resort specialising in Detox, Spa & Yoga holiday programs on Koh Samui, Thailand. Absolute Sanctuary is proud to present the following exclusive deal for members of the Canadian Chamber of Commerce of Hong Kong:

Buy a 3 days/2nights Detox/Spa/Yoga holiday sampler at Bt 19,200(approx HKD 4,200) & Get 1 night FREE!

A) DETOX HOLIDAY PACKAGE (PER COUPLE)

- 2 NIGHTS ACCOMODATION IN SUPERIOR POOL/SEA VIEW ROOM (TWIN SHARING)
- INITIAL CONSULTATION WITH A WELLNESS CONSULTANT
- ONE COLON HYDROTHERAPY SESSION PER DAY
- ONE YOGA CLASS PER DAY AT ABSOLUTE YOGA CENTER
- DETOX DRINKS & VEGETABLE JUICES
- ALKALISING BROTH SOUPS PER DAY
- ONE LIGHT VEGETARIAN/LIVNG FOODS MEAL A DAY
- CHOICE OF 1 X 60 MIN DETOX MASAGE OR 1 X 90 MIN THAI MASSAGE OR 1 X 60 MIN INDIAN HEAD MASSAGE PER DAY
- AIRPORT ROUNDTRIP TRANSFERS

B) REJUVENATING PROGRAM PACKAGE (PER COUPLE)

- 2 NIGHTS ACCOMODATION IN SUPERIOR POOL/SEA VIEW ROOM (TWIN SHARING)
- ONE AROMATIC FOOT SOAK & STEAM PER DAY
- CHOICE OF 1 X 60 MIN ABSOLUTE AROMA RETREAT MASSAGE OR 1 X 60 MIN TROPICAL INDULGENCE MASSAGE PER DAY
- CHOICE OF AROMATHERAPY FACIAL TREATMENT OR INTENSE REJUVENATING FACIAL TREATMENT PER DAY
- ONE SPA MANICURE & PEDICURE
- 3 ALA CARTE VEGETARIAN MEALS
- 2 X FRESH JUICES PER DAY
- AIRPORT ROUNDTRIP TRANSFERS

C) YOGA HOLIDAY PROGRAM PACKAGE (PER COUPLE)

- 2 NIGHTS ACCOMODATION IN SUPERIOR POOL/SEA VIEW ROOM (TWIN SHARING)
- UNLIMITED YOGA CLASSES AT ABSOLUTE YOGA CENTER
- CHOICE OF 1 X 90 MIN THAI MASSAGE OR 60 MIN AROMATHEARPY MASSAGE PER DAY
- 3 ALA CARE VEGETARIAN MEALS
- 2 X FRESH JUICES PER DAY
- POOL, STEAM ROOM, MINI THEATRE ACCESS
- AIRPORT ROUNDTRIP TRANSFERS

Please email bookings@absolutesanctuary.com or call +66 77 601 190 to make your booking today
www.absolutesanctuary.com

WORKSHOP | Are You Optimising Your Personal Return on Assets?

> Canadian Premier Training is providing an exciting one-day intensive workshop for professionals interested in delving further into what comprises personal success and how it can be systematically optimised. The sessions are being conducted by Canadian facilitators with a combined proven track record of 40 years.

You can download the workshop brochure at:

www.canadianpremiertraining.com/featured_events/hong_kong/brochure.pdf

Two dates available: May 15 or May 19, 2009

Venue: Island Shangri-La

Includes: breakfast, lunch, refreshments, and workshop materials

Early bird price: HK \$3,900, until April 27 (extended for Canadian Chamber of Commerce members)

Regular price: HK \$4,500.

If you are in town and attending the Chamber's gala event on May 16, join us the day prior. This is an opportunity to learn new techniques and take advantage of networking opportunities that will Optimise your Personal Return on Assets! Registration forms available online.

Find out more at: www.canadianpremiertraining.com

EDUCATION | Upcoming CEC events

> Canadian Education Centre (CEC) is pleased to present a Study Canada Information Seminar on "Education & Career Planning". This free information session will be held on Friday, April 24 from 4:30- 5:30p.m. at the Canadian Education Centre, Rm 1216, China Merchants Tower, Shun Tak Centre, 168 Connaught Road Central. Seating is limited; reservations are highly encouraged but not required. For information and enquiries, please call 2524-9668 or visit our website at: www.studycanada.ca/hongkong

The Canadian Education Centre (CEC) is pleased to present a High School Seminar by Limestone District School Board in Kingston, Ontario. Mr. John Clements, Coordinator of International Education, and Ms. Joann Natalini, Homestay Co-ordinator, will give a presentation and meet one-on-one with prospective students and parents. This free information session will be held on Thursday, April 30 from 6-8pm at the Canadian Education Centre, Rm 1216, China Merchants Tower, Shun Tak Centre, 168 Connaught Road Central. Seating is limited; reservations are highly encouraged but not required. For information and enquiries, please call 2524-9668 or visit our website at: www.studycanada.ca/hongkong

EDUCATION | FREE "Study in Canada" Seminars – April 2009

> April 17, 2009 (Friday)
16:00-17:00 British Columbia High School Graduation System
17:00-18:00 Ontario High School Graduation System
Suitable for F.1-F.5 students

April 27, 2009 (Monday)
18:30-20:30 New Westminster School District
Suitable for F.1-F.5 students
<http://www.sd40.bc.ca/iep/>

For more information, please contact Foreign Student Services (HK) at 2577-9901 or www.fsshongkong.com

ART | See Art. Love Art. Buy ART

> Don't miss Asia's Leading International Art Fair!

Over 110 of the world's leading galleries from 24 different countries will be showing at the HKCEC from 14 - 17 May. Some of the world's biggest modern and contemporary artists will be on show; Andy Warhol, Damien Hirst, Anish Kapoor, Zhang Xiaogang and many more!

Prices range from just US\$1000 to US\$10,000,000. The Fair provides the perfect opportunity to purchase your first piece or simply add to your collection! You can also join one of the complimentary guided tours around the Fair, attend a thought provoking talk and discussion or simply enjoy a glass of champagne in the Veuve Clicquot Champagne Bar.

www.hongkongartfair.com

Special Ticket Offer: 2 tickets for the price of 1
Thursday 14 – Sunday 17 May
Book online here:

<http://www.hkticketing.com/eng/rd.asp?id=2835&title=ARTHK09%20-%20Special>

or call HK Ticketing on 31 288 288

Quote ARTHK09 (all caps, no space) on both the website and phone line

ART | "Madness of the Square"

> The play "Madness of the Square", about Tiananman, will make its world premiere in Toronto on April 16, and run until May 3.

<http://factorytheatre.ca/madness.htm> for more details.

OTHER | Senior HR & Business Leader Forum: Change & Leadership during Challenging Times

> Elizabeth Thomson, President & Founder of ICS Trust (Asia) Limited will speak on "Leadership for Entrepreneurs: Three Times & Not Out!" on April 30, 2009 at Senior HR & Business Leader Forum on Change & Leadership During Challenging Times. Elizabeth will also moderate a panel of senior business leaders including:

Ir. John Mok, Co-founder and Chairman of Automatic Manufacturing Limited

Randy Hung, Executive Director of China Shineway Pharmaceutical Group

Francis Wong, Associate Director of FlexSystem Limited including directorship/CEO in the Group

Other featured speakers include:

Greg Basham, Founder & CEO of eeVoices Limited

Dr. Joe Leung, DProf (Middlesex); Principal Consultant, Organisational Learning Consultancy Limited; Director, Middlesex University SME Centre; Specialist, Middlesex Work Based Learning

For more information and online registration, go to

<https://www.eevoices.com/NewsEvents/EventsApr302009.aspx>

Contact Christen Ma at christenma@eevoices.com or +852 2262 2727 for other enquiries.

OTHER | Complimentary access to asia.WSJ.com

> Exclusively for members of The Canadian Chamber of Commerce in Hong Kong

The Wall Street Journal Digital Network is pleased to announce the launch of an Asian edition of The Wall Street Journal Online at asia.WSJ.com, The new site provides Asia-generated and targeted content combined with the same global perspective for which The Wall Street Journal is renowned. Supported by streamlined navigation and a clean design, you'll also find dedicated features, deeper analysis and full markets data.

Simply register at www.wsj-asia.com/canhk , you can enjoy 30-day complimentary access to asia.WSJ.com

CHAMBER OPPORTUNITIES

Membership Information

> For more information on how to join the Canadian Chamber of Commerce in Hong Kong – the largest and most active Canadian business organization in the world outside Canada, please email your membership manager at luigi_latona@cancham.org or call 2110-8700.

> Changing jobs? Addresses? Emails? Let us know! Contact luigi_latona@cancham.org or call 2110-8700 and we'll keep your information up-to-date.

Publications

> The Chamber produces the weekly Exchange Express (e-news), Exchange (quarterly magazine), electronic direct mail services and the annual directory. For advertising inquiries, please contact fanny_chan@cancham.org or 2110 8711.

Please note that members should not abuse the privilege of having other CanCham members' contact information.

Boardroom Rentals

> The Chamber's boardroom is available seven days a week for hourly rental. Our 612 square foot, multi-purpose boardroom can accommodate up to 50 people for meetings, lectures, seminars, luncheons, presentations, and more. For bookings or inquiries, please contact Dipal Sandhu at 2110 8700, or dipal_sandhu@cancham.org.

COMMITTEEMEETINGS

> These meetings are open to all Chamber members in good standing. Committee involvement allows you to enjoy quality networking opportunities as well as assist the Chamber in addressing opportunities and challenges within your industry. Please click [here](#) for further details on each committee.

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Thursday, April

MEETING | Young Professionals Committee

6.30pm-8.00pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Friday, April

MEETING | Sustainable Development Committee

8.00am-9.00am

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Monday, April

MEETING | Social Committee

7.00pm-8.30pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Tuesday, April

MEETING | Entrepreneur & Small Business Committee

8.00am-9.00am

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Wednesday, April

MEETING | China Business Committee

6.30pm-8.30pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Monday, April

MEETING | Education Committee

6.30pm-8.30pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Thursday, April

MEETING | IT & T Committee

6.30pm-8.30pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Thursday, May

MEETING | Property Committee

6.30pm-8.30pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

Please RSVP to Dipal Sandhu, indicating committee name in the subject line, at dipal_sandhu@cancham.org in case of date change.

EXTENDED NETWORK

VOLUNTEER | Employee Volunteer Week

> Let's put our hands together for the community

Join the many companies taking part in Hong Kong's first Employee Volunteer Week 10 -16 May 2009

<http://www.communitybusiness.org.hk/EVWeek2009/>

Employee volunteering (EV) is an inexpensive way to enhance employees' skills and can enable companies to demonstrate their commitment to the community during tough economic times. EV is an essential part of CSR; particularly during a period of economic recession. During EV Week, companies may allow its employees to take time off during the week to volunteer on their own, or it may organise a specific activity or programme of activities for its employees to participate in.

Many companies in Hong Kong may already have successful and active employee volunteering programmes. By identifying a single week in which companies are encouraged to take action in the community, the impact and awareness of such activities can increase dramatically.

Join the many companies taking part and demonstrate your company's commitment by signing up today. For more information, please see: <http://www.communitybusiness.org.hk/EVWeek2009> or contact Ada Wong at ada@communitybusiness.org.hk

CHAMBER STAFF

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Luigi La Tona

Membership Manager

