



EXCHANGE EXPRESS

The Weekly Newsletter of The Canadian Chamber of Commerce in Hong Kong

PLATINUM



GOLD



RUBY



WEDNESDAY, MARCH 11TH, 2009

MUSTREAD

Canada US Trade | Smoots-Hawley by another name - Buy America Lives!!!

> Smoots-Hawley in the 1930's wasn't supposed to be a global trade killing piece of legislation. But by the time the lobbyists got through with it, it had become a monster. The Globe and Mail is watchful of American protectionist efforts to enact exactly the type of legislation Obama said wouldn't be a problem.

"Canadian businesses are anxiously watching a flurry of other upcoming spending legislation – including massive highways and energy bills – in case they, too, have potentially restrictive conditions. "We had heard that Congress was looking at attaching Buy American to other bills," said Jayson Myers, president of Canadian Manufacturers & Exporters."

The Obama administration's assurances to Canadian officials aren't making "a difference on the ground level," Mr. Hayward said.

[Entire article](#)

UPCOMING EVENTS

Canadian Chamber Events

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Thursday, March

CULTURAL | Canadian Music Trivia Challenge

8:00PM – 11:00PM

86, Rua Direita Carlos Eugenio (near Rua do Cunha) Old Taipa, Macau

> The Canadian Chamber of Commerce in Macao is doing its bit to remind this corner of China of the rich heritage of Canadian music.

The trivia challenge will be hosted by Canada's own Nick Fundytus, madcap musical emcee of the popular Name-That-Tune Nights at the Irish Bar. Create your own team (or join one when you arrive) and get ready for a riotous, rocking night of Canadian music.....<<more

[Register Now](#)

[Contact Us](#)

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Tuesday, March

SOCIAL | St. Patrick's Day Cocktail

7.00pm – 9.00pm

McSorley's Ale House, 55 Elgin Street, Soho, Central

> Come and join us at the amazing new upstairs at McSorley's Soho for a Green Beer, maybe more, and celebrate St. Patrick's Day!!!

Wear Green and get 2-FOR-1 specials on Green Beer!.....<<more

[Register Now](#)

[Contact Us](#)

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Wednesday, March

SEMINAR | Sustainable Buildings Master Class Session 2: Energy-Efficient Lighting

8:30am – 10:00am

Consulate General of Canada in Hong Kong, Exchange Square, Tower 1, 14th floor, Central

> *Speaker: Len Horvath, M.Sc. President, Quantum Lighting Inc, Toby Lau*

Thinking about reducing your operating costs in the current economic downturn? Did you know that lighting typically accounts for 15-25% of energy consumption in commercial buildings?...<<more

[Register Now](#)

[Contact Us](#)

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Wednesday, March

SEMINAR | Living in Hong Kong, Should you Rent or Buy?

6:30PM – 8:00PM

The Canadian Chamber Boardroom, Suite 1301, Kinwick Centre, 32 Hollywood Road, Central

> *Speaker: Mr. Ian Maxey, Senior Vice President, ipac and Ms. Pamela Bradley, Vice President, Property Specialist, ipac*

The current financial crisis has seen Hong Kong rental and property sale prices plummet, with predictions for both to fall significantly by next year. As an expat, what should you do?...<<more

[Register Now](#)

[Contact Us](#)

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Thursday, March

FUNDRAISING | 2009 The Great Canadian Rugby 7s Lunch

12:00pm-3:00pm

The China Club, 13/F, The Old Bank of China Building, Bank Street, Central

> Show your support for the Canadian team by taking this chance to get to know the players over lunch and bid on some great silent auction items to raise money for The Rugby Canada Foundation.....<<more

[Register Now](#)

[Contact Us](#)

Co-Hosted Events

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Wednesday, March

SEMINAR | Joint Chamber Luncheon with Jake van der Kamp

12:00PM – 2:00PM

The Hong Kong Bankers Club, Dragon Room 1 & 2, 43-44/F

> *Speaker: Jake van der Kamp*

Jake van der Kamp – Canadian and one of Asia’s best-known financial and political columnists

“Stormy Weather Sailing - Hong Kong’s Forte”

Will Hong Kong go through the present troubles just fine.....?...<<more

[Register Now](#)

[Contact Us](#)

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Monday, March

WORKSHOP | Business Communication Writing Workshop Info Design: Info Structure

6:30PM – 9:30PM

Council Chamber, 4th Floor, Duke of Windsor Building, 15 Hennessy Road, Wan Chai

> The Workshop is conducted by an experienced Applied Linguist, who is a native speaker of English. The Workshop will take place over a six week period with one session of three hours per week. Successful candidates will be issued with a Certificate of Achievement (Also based on attendance).....<<more

[Register Now](#)

[Contact Us](#)

NEWMEMBERS

CORPORATE | Iconnect Asia, Raymond Chong – Deputy General Manager

> We are Sino Asia Industrial Limited, a Hong Kong registered company and provider of quality wireless two-way telecommunications products and services with coverage throughout all of Hong Kong SAR. We offer our signature iCONNECT Push-To-Talk™ (PTT) digital two-way radio voice and data services based on Motorola's cutting-edge iDEN technology and TETRA platforms to serve to corporate customers.

While Hong Kong’s cellular technical sophistication is among the world leaders, its current two-way radio usage – essential to companies that require instant one-to-many wireless communications – is based on 25-year old analogue technology. Digital two-way radios are most commonly used by those who require instant, clear and reliable one-to-many communications that can’t be listened in on. Our many customers in Hong Kong include

companies which specialize in fleet and logistics, security, airline and airline services, theme park management, construction, tourism, hotel and hospitality, just to name a few.

Presently, there is no public digital mobile radio service provider in Hong Kong. Existing wireless two-way communications networks all use old analogue radio technologies that have been around for 25 years, with handsets that are bulky and expensive and drain batteries in a matter of hours with continuous use. We offer our customers digital handsets that are cheaper, lighter and sound clearer, along with a longer battery life than any analogue radios, to meet a wide range of needs and functions for wireless voice and data. There are even iCONNECT™ radios that are Intrinsically Safe for use in high risk, explosive environments like fuel tank farms.

With more than 30 local staff members, SAI anticipates doubling in size within the next one and a half years, nearly all through local hires. We are committed to giving our customers completely dependable two-way radio services and are determined to provide the best, most innovative and advanced enterprise grade and mission critical wireless services that a world-class city like Hong Kong SAR deserves.

INDIVIDUAL | Kevin Brocklehurst, Assoc. General Counsel - American International Assurance Co. Limited

CANADIAN&MEMBERNEWS

BUSINESS | CIMCO Makes Major Announcements On Projects in China

> Chamber member CIMCO is chilling out projects all over China with projects with the Shanghai Expo, the NBA and AEG.

CTC Industries (Beijing) Ltd, the exclusive dealer and Asian partner of TOROMONT INDUSTRIES, was selected by The Shanghai World Expo Arena Center, to design and supply artificial ice technology and systems for the construction of one of the most important landmark projects in the Shanghai Expo: The Arena Center, and is now under construction in Shanghai World Expo Park, China.

AEG, one of the leading sports and entertainment presenters in the world, and NBA China have formed a joint venture to design, market, program and operate multi-purpose, NBA style sports and entertainment arenas in major cities throughout Greater China. The new joint venture will work with government bodies and agencies, and local developers to oversee the design and development of world-class arenas and entertainment areas. The potential in joining forces to create sports and entertainment arenas in China took place at the O2 Arena last October during an exhibition game.

See www.cimco.com.cn for photographs of projects and more information.

BUSINESS | Bohai Property Insurance of China Selects Nortel's Unified Call Centre Platform

> Bohai Property Insurance, a Tianjin-based emerging national property company, will enhance customer service and telemarketing capabilities throughout China, through a single, unified call centre platform powered by a Nortel Networks unified communications solution. The solutions deployed in Bohai Insurance include Nortel's Communication Server 1000, IP Telephony and CTI link middle-ware products. The CS 1000 is a server-based, full-featured IP PBX that provides the benefits of a converged network plus advanced applications and more than 750 telephony features.

Information summarized from: Nortel Networks Press Release

BUSINESS | BC Government Opens Asia-Pacific Business Centre in Vancouver

> The new Asia-Pacific Business Centre, established to increase trade, investment and research and development opportunities between British Columbia and markets in Asia, was officially opened by Ida Chong, Minister of Small Business, Technology and Economic Development. Located at Vancouver's Robson Square, the Asia-Pacific Business Centre will be a first point of contact for B.C.-based businesses seeking strategic market intelligence, referrals and information on doing business in Asia. The Centre will also help incoming

investors from Asia connect to business and economic opportunities in British Columbia and house country market specialists whose services will be available to qualified businesses and entrepreneurs.

Information summarized from: BC Ministry of Small Business, Technology and Economic Development

SPORTS | Hockey: Canadiens fire Carbonneau, Gainey takes over

> Near the end of training camp earlier this season, Montreal Canadiens general manager Bob Gainey announced he had extended the contract of head coach Guy Carbonneau.

"For more than one year and less than 10," Carbonneau joked on Oct. 3, both he and Gainey unwilling to divulge the term of the contract.

Yesterday, in a late-afternoon meeting upon the Canadiens' return from Dallas, Gainey cut very short the three years to which he agreed only months ago with his good friend, one-time teammate and former fellow captain of the Canadiens.

[Entire article](#)

MEMBERPROMOTIONS

ENTERTAINMENT | Cirque du Soleil: ZAIA

> 50% Student Offer until end of March 2009

Prices from MOP\$194

Only at The Venetian Macao, Cotai Strip

Valid identification is required

Booking Hotline: Macao +853 2882 8818 Hong Kong +852 6333 6660

Tickets can be booked in person at Cotai Ticketing box offices

ART | Exhibit of limited edition prints of Hong Kong

> Wittgenstein Editions Gallery is currently showcasing a limited edition range of prints from star photographer Chris Lusher. These Hong Kong captured shots are striking in their detail. The colours vibrate and verge on the surreal and make you question if you really see what you think you see in Hong Kong. Mr. Lusher's limited edition prints will be showcased at the Wittgenstein Editions Gallery at 41 Gage Street in Central. Please call Cl metine de Forton for viewings at 2542 2628. The exhibit will be in place until the end of April.

EDUCATION | InterQuest Academic Aptitude and Career Assessment Program

> Sunday, March 22

9:30 – 12:00

Hong Kong Football Club, 1 Sports Road, Happy Valley, Hong Kong

InterQuest is a highly validated psychometric assessment comparing academic aptitude with career interests and study path development for secondary students. Simple to use, yet outstandingly informative and reliable, this programme is an excellent tool for students who are in the process of making well-considered subject choices with respect to their future secondary subjects and/or university goals. InterQuest clearly identifies students' academic strengths and potential and increases their awareness of a range of different college or university approaches and various career paths.

The personalized 20-page report will encourage students to challenge themselves, to identify targets and to

make an action plan in order to become successful at school and in life. In addition, the test will give insights in students' test techniques and important personal preferences. Finally, the report is accompanied by approximately three hours of one-on-one feedback for both student and family.

InterQuest is administered through Future Solutions Now an organization aimed at assisting students (and families) make clear connections between their sense of self, academic abilities, global educational options and career aspirations. The organization is run by Marian Riedel, a qualified and professionally accredited Canadian teacher and guidance counselor, with over 10 years experience in education in Hong Kong. She has a unique understanding of the pressures and stresses facing families in Asia who are considering global educational opportunities and career choices. She is currently offering a 15% discount on the InterQuest program Canadian Chamber Members and to those who are referred by Chamber members. Further program details are available at www.FutureSolutionsNow.info or contact Marian directly at 9740-8446 or at MarianRiedel@gmail.com

Registrations for the March 22 assessment are taking place now!

EDUCATION | The Bishop Strachan School (BSS) will be in Hong Kong and China from March 15-24

> Deryn Lavell, incoming head of The Bishop Strachan School (BSS), Canada's premier day and boarding school for girls, will be in Hong Kong and China from March 15-24. A select number of spaces are still available for the 2009/10 school year. Ms. Lavell will be available to meet with students and their parents who are seriously considering a Canadian boarding experience and would like more information about BSS.

About The Bishop Strachan School

Located in Toronto, Canada, BSS is renowned for its expertise in the particular learning needs of girls and offers a single-gender environment that helps girls achieve their best both academically and in their life's pursuits. Canada's oldest day and boarding school for girls, BSS continually reaches forward, renewing itself and keeping time with the fast-paced changes and increasing demands of the complicated world its graduates will face. BSS believes girls can do anything and strives to give them the tools to achieve whatever dreams they conceive.

For more information or to set up an appointment please email gdeguzman@bss.on.ca.

EDUCATION | Upcoming CEC events

> High School Seminar: Branksome Hall (March 14)

The Canadian Education Centre (CEC) is pleased to present a High School Seminar by Branksome Hall, a premier all girls' independent boarding school located in downtown Toronto, Ontario. The free information session will be held on Saturday, March 14 from 2:00-4:00 p.m. at the Canadian Education Centre, Rm 1216, China Merchants Tower, Shun Tak Centre, 168 Connaught Road Central. (Sheung Wan MTR, Exit D). Mrs. Ruth Ann Penny, Director of Admissions, will give a presentation on Branksome Hall and meet one-on-one with prospective students and parents. Seating is limited; reservations are highly encouraged but not required. For information and enquiries, please call 2524-9668 or visit website at: www.studycanada.ca/hongkong

Canadian Education Forum 2009 (March 21)

The Canadian Education Centre (CEC) is proud to announce the Canadian Education Forum 2009. This event will be held on Saturday, March 21 from 12:00noon- 4:00p.m. at the Excelsior Hotel, 281 Gloucester Road, Causeway Bay, Hong Kong. Free admission. Come meet public and private high schools, colleges and universities from across Canada and receive information on short-term, summer and English (ESL) programs. For information and enquiries, please call 2524-9668 or visit our website at: www.studycanada.ca/hongkong

Post-Forum 2009 Events (March 23)

The Canadian Education Centre will host two post-forum events at its centre on Monday, March 23, 2009: Waterloo Catholic District School Board will present an Information Seminar from 5-6pm and Academie Ste. Cecile International School will have their information seminar from 6:30 -8pm. Canadian Education Centre, Rm 1216, China Merchants Tower, Shun Tak Centre, 168 Connaught Road Central. (Sheung Wan MTR, Exit D) Seating is limited; reservations are highly encouraged but not required. For information and enquiries, please call 2524-9668 or visit website at: www.studycanada.ca/hongkong

SEMINAR | FREE “Study in Canada” Seminars – March 2009

> March 19, 2009 (Thursday)
18:30-20:00 Comox Valley International Student Program
Suitable for F.1-F.5 students
<http://sd71.bc.ca/international/>

March 23, 2009 (Monday)
18:30-20:00 Burnaby School District
Suitable for F.1-F.5 students
<http://sd41.bc.ca/international/index.htm>

March 24, 2009 (Tuesday)
18:30-20:00 Victoria International High School Programs
Suitable for F.1-F.5 students
<http://www.studyinvictoria.com>

March 25, 2009 (Wednesday)
18:30-20:30 Schools from Nanaimo
Qualicum School District + Vancouver Island University (VIU) + Malaspina High School at VIU
Suitable for F.1-F.7 and post-secondary students (Diploma or Associate Degree holders)
<http://www.schoolincanada.ca> and <http://www.mala.ca/international/index.asp>

For more information, please contact Foreign Student Services (HK) at 2577-9901 or www.fsshongkong.com

SEMINAR | Mercer APAC Expatriate Management Forum

> Experience the forefront of best practice in international management through relevant and practical topics (NOT generic topical templates), stimulating ideas from industry experts and thought-provoking discussions with industry peers at Mercer's Asia Pacific Expatriate Management Forum 2009. (www.mercer.com/expatforumapac).
Now more than ever, the forum will provide valuable insights into relevant market practices and trends addressing international assignment challenges that companies are facing during these unprecedented times. Mercer's Expatriate Management Forums are fully focused on giving our participants the most return on their investments by developing an agenda based on real industry and practitioner needs, and facilitating vigorous dialogues through an open exchange format. For fees and to register, contact HRsolutions.ap@mercer.com or Janice Ho at +852 2115 2054.

SEMINAR | Devastated Environment: Not Just Science Fiction

> Thursday, 12 March, 7pm at Leo Lee Arts Centre, CDNIS

Margaret Atwood's writings often paint a dark picture of our relationship to the environment, exploring the consequences of everything from climate change to genetic engineering. Works like *Oryx and Crake* and *Chicken Little Goes Too Far*, a short story from her most recent mini-fiction collection *The Tent*, depict a world in which our actions have wreaked irreversible havoc on the environment. In this event, Ms. Atwood talks about sustainable development and the need to take action. In conversation with Charles Foran. A wine and jazz reception and book signing will follow the event. This event is with the assistance of the Canadian Consul-General, the Canadian International School, CISPA and Kedington Wines.

For more information or details about tickets: www.festival.org.hk

Membership Information

> For more information on how to join the Canadian Chamber of Commerce in Hong Kong – the largest and most active Canadian business organization in the world outside Canada, please email your membership manager at luigi_latona@cancham.org or call 2110-8700.

> Changing jobs? Addresses? Emails? Let us know! Contact luigi_latona@cancham.org or call 2110-8700 and we'll keep your information up-to-date.

Publications

> The Chamber produces the weekly Exchange Express (e-news), Exchange (quarterly magazine), electronic direct mail services and the annual directory. For advertising inquiries, please contact fanny_chan@cancham.org or 2110 8711.

Please note that members should not abuse the privilege of having other CanCham members' contact information.

Boardroom Rentals

> The Chamber's boardroom is available seven days a week for hourly rental. Our 612 square foot, multi-purpose boardroom can accommodate up to 50 people for meetings, lectures, seminars, luncheons, presentations, and more. For bookings or inquiries, please contact Dipal Sandhu at 2110 8700, or dipal_sandhu@cancham.org.

COMMITTEEMEETINGS

> These meetings are open to all Chamber members in good standing. Committee involvement allows you to enjoy quality networking opportunities as well as assist the Chamber in addressing opportunities and challenges within your industry. Please click [here](#) for further details on each committee.

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Friday, March

MEETING | Sustainable Development Committee

8.00am-9.00am

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Monday, March

MEETING | Social Committee

6.30pm-8.00pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Tuesday, March

MEETING | Entrepreneur & Small Business Committee

8.00am-9.00am

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Thursday, March

MEETING | Young Professionals Committee

6.30pm-8.00pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Thursday, March

MEETING | IT&T Committee

6.30pm-8.00pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Monday, March

MEETING | Education Committee

6.30pm-8.00pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

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Thursday, March

MEETING | Property Committee

6.30pm-8.00pm

The Canadian Chamber of Commerce Boardroom, 1301, Kinwick Centre, 32 Hollywood Road, Central

Please RSVP to Dipal Sandhu, indicating committee name in the subject line, at dipal_sandhu@cancham.org in case of date change.

EXTENDEDNETWORK

FUNDRAISER | Open Passage Expedition: Fundraiser Party!

> Support Canadian Cameron Dueck as he sets off to chronicle the impact of global warming on native communities as the NorthWest Passage becomes open year round. The Arctic Sailing Team in their Climate Change Adventure will depart from Victoria this summer.

Thurs, April 2, 7:30 until late

Philia Lounge, 4 Arbutnot Road, Central

\$100 entry * Cash bar

Music from AKW, raffle draw for sailing prizes

OVERSEAS | Singapore - Canadian Chamber/Canadian Alumni Golf Day 2009

> Date: Thursday, 2nd April

Registration: Seletar Country Club from 11:00 am onwards
(includes simple Golfer's lunch buffet)

Shot-gun Start: From 1:00pm onwards

Dinner: Seletar Room, Seletar Country Club from 7:00pm on-wards

Tournament Info: 18 Hole Shot-gun Star -- Stableford format

Price Includes: Green Fee, buggy, tournament shirt, towel, buffet lunch & dinner and exclusive golfer's goodie bag

For Booking Form: [Click Here](#)

COMMUNITY | Vote for Canada! Support the Canuck!

> You might have heard about the "Best Job in the World" contest, it's been written up in the globe and mail and other places. Right now, they are doing wild card voting for contenders and we've got a Canadian in the top three (as of March 5th). His video is hilarious!

<http://www.islandreefjob.com/#/Mitchell>

Check it out and vote Canadian if you like it :)

VOLUNTEER | Employee Volunteer Week

> Let's put our hands together for the community

Join the many companies taking part in Hong Kong's first Employee Volunteer Week 10 -16 May 2009

<http://www.communitybusiness.org.hk/EVWeek2009/>

Employee volunteering (EV) is an inexpensive way to enhance employees' skills and can enable companies to demonstrate their commitment to the community during tough economic times. EV is an essential part of CSR; particularly during a period of economic recession. During EV Week, companies may allow its employees to take time off during the week to volunteer on their own, or it may organise a specific activity or programme of activities for its employees to participate in.

Many companies in Hong Kong may already have successful and active employee volunteering programmes. By identifying a single week in which companies are encouraged to take action in the community, the impact and awareness of such activities can increase dramatically.

Join the many companies taking part and demonstrate your company's commitment by signing up today. For more information, please see: <http://www.communitybusiness.org.hk/EVWeek2009> or contact Ada Wong at ada@communitybusiness.org.hk.

SEMINAR | SustainaBuild: the Trends for Inspiration

> 25 March 2009 (Wednesday), 8.30am – 5.30pm

Hong Kong Productivity Council

78 Tat Chee Avenue, Kowloon Tong, Hong Kong

The sustainable design of buildings integrates the consideration of resource and energy efficiency, healthy buildings and materials, ecologically and socially sensitive land use and an aesthetic that inspires, affirms and enables. This seminar aims to offer a forum for specialists in sustainable buildings to discuss among various agenda and trends including environmental implications of design, construction, operation and demolition of buildings; materials, components, systems; embodied and operating energy; water conservation; waste minimization and recycling; design and construction process; indoor environmental quality; conservation rehabilitation and reuse of old buildings; and carbon footprint, etc.

Registration

Ms Philomena Lau (fax: 3187 4533 / email: Philomena@hkpc.org)

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